Opportunity Zones in Washington State

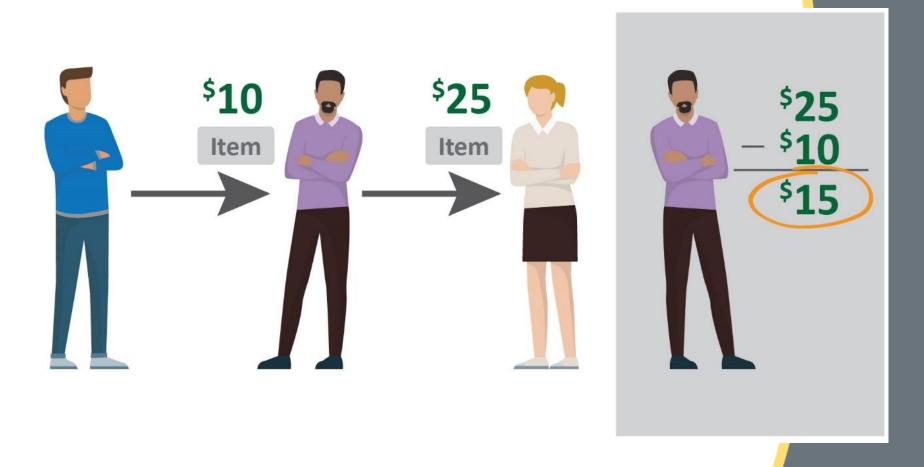
House Finance Committee September 13, 2019

David Duvall, Legislative and External Affairs Liaison Jack Brumbaugh, Tax Policy Specialist Washington State Department of Revenue



"Working together to fund Washington's future"

What are capital gains?



Is it a gain or loss?



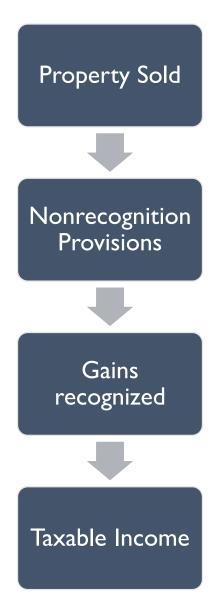
Property Sale or Exchange

Gain Loss

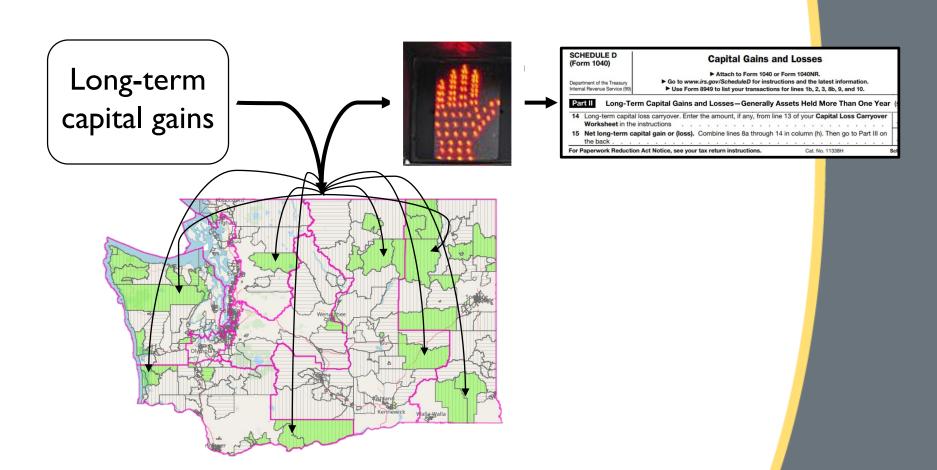
Amount realized from the sale of property exceeds the adjusted basis of that property.

Adjusted basis of property sold exceeds the amount realized from the sale of that property.

Is the gain taxable?



The federal opportunity zone ("FOZ") program 26 U.S.C. I400Z-2



Counties with opportunity zones

Adams	Columbia	Grant	Kittitas	Pacific	Spokane
Asotin	Cowlitz	Grays Harbor	Klickitat	Pend Oreille	Stevens
Benton	Douglas	Island	Lewis	Pierce	Thurston
Chelan	Ferry	Jefferson	Lincoln	Skagit	Walla Walla
Clallam	Franklin	King	Mason	Skamania	Whatcom
Clark	Garfield	Kitsap	Okanogan	Snohomish	Yakima

^{*}As of December 14, 2018 per IRS Notice 2018-48 updated by IRS Notice 2019-42

Still under development...



The FOZ program important dates

- Effective since January 1, 2018
- Deferral program expires December 31, 2026
- Exemption program expires through divestment, the investment fund dissolving, or legislative change to the program.

Definitions

Eligible Taxpayers

• Individuals; C corporations; partnerships; S corporations; trusts; estates; and certain other pass-through entities

Opportunity Zone

 An economically-distressed community where new investments, under certain conditions, may be eligible for preferential tax treatment.

Qualified Opportunity Fund

 An investment vehicle that is set up as either a partnership or corporation for investing in eligible property that is located in a Qualified Opportunity Zone.

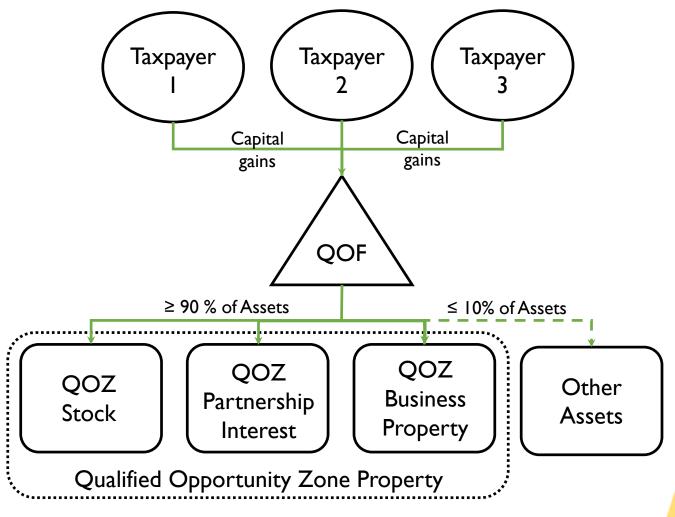
Qualified Opportunity Zone Property

- Qualified Opportunity Zone Stock stock of a domestic corp. meeting certain requirements
- Qualified Opportunity Zone Partnership Interest capital or profits interest in a domestic partnership meeting certain requirements
- Qualified Opportunity Zone Business Property tangible property used in a trade or business of a QOF meeting certain requirements

Source: 26 U.S.C. 1400Z-2(d)(2)

How does it work?

The Investment

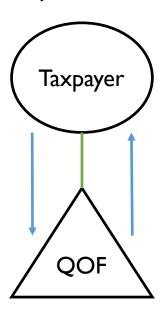


QOF = Qualified Opportunity Fund

How does it work?

The Benefit – Part I, Deferred gain basis step-up

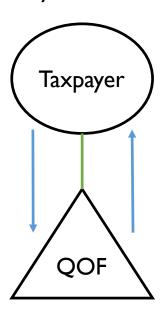
5 years later



Deferred gains will be taxed at 90%

Must invest prior to 12/31/2021

7 years later

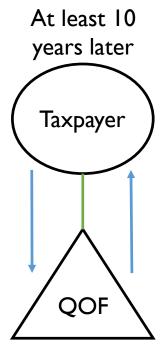


Deferred gains will be taxed at 85%

Must invest prior to 12/31/2019

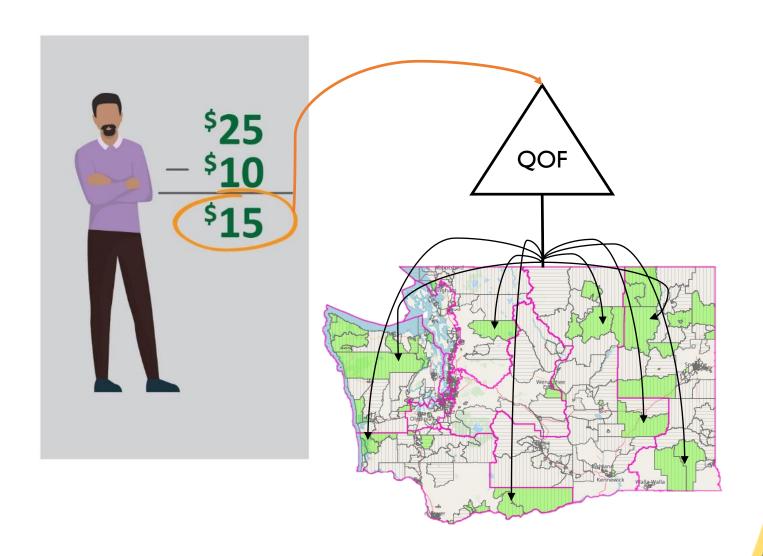
How does it work?

The Benefit – Part 2, Exemption



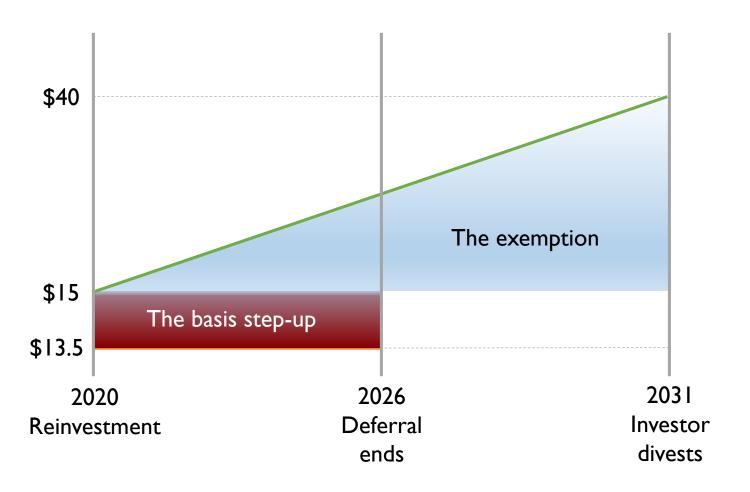
Recognize deferred gain (incl. basis increase) and receive an exemption for previous 10+ years of gain

The benefit in practice



The benefit in practice

After at least ten years

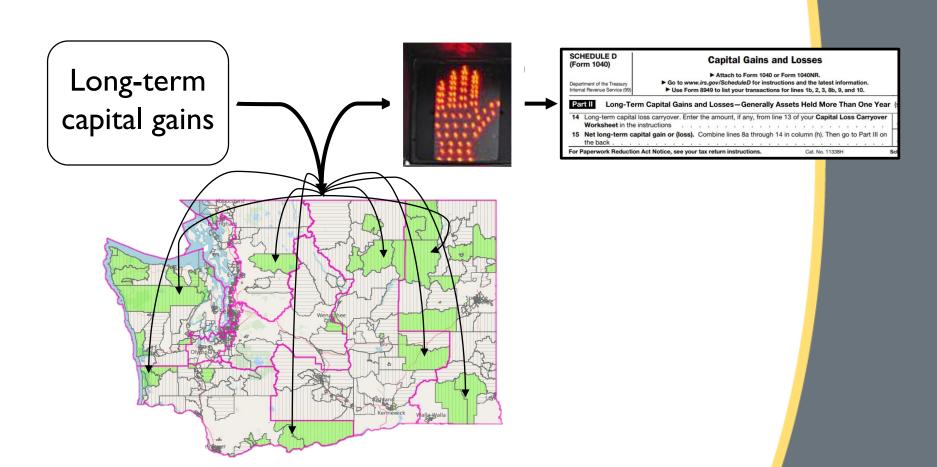


The benefit in practice

After at least ten years

	Without FOZ program	With FOZ program
Total tax bill	\$9.5	\$3
Value in 2031	\$40	\$40
Effective tax rate	23.8%	7.5%

FOZ program recap



Possible scenarios for the state

- I. WA could do nothing.
- 2. WA could pass an excise tax on capital gains and incorporate the FOZ tax benefits into that tax.
- 3. WA could pass an excise tax on capital gains and de-link the FOZ tax benefits from that tax.
- 4. WA could create a tax preference tied to investments in opportunity zones.

Scenario I: WA does nothing

 Taxpayers would still receive federal-level tax benefits.

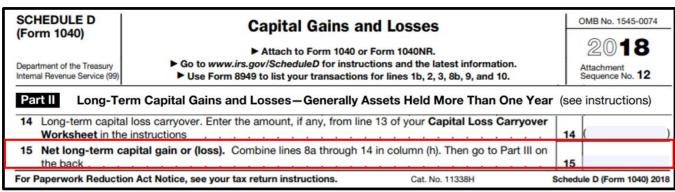
• WA would see no direct change in tax revenues.

Scenario 2 & 3: WA imposes an excise tax on capital gains

• If WA were to impose an excise tax on capital gains, the Legislature could incorporate the FOZ tax benefits into its tax.

Scenario 2 & 3: Computation of state-level capital gains

• The starting point for WA capital gains is an individual's federal net long-term capital gains.



- The federal taxable amount will need to be adjusted for any state-specific adjustments.
- FOZ tax benefits will already be included in federal net long-term capital gains.

Scenario 2: incorporating the FOZ program

An individual will not make a state-level adjustment for the FOZ program because any deferrals, exemptions, or inclusions will be included in the individual's federal net long-terms capital gains amount.

Consider the following examples...

Scenario 2: Incorporating the FOZ program (Ex. I)

Assume 5% annual return on QOF investment

2020

Asset value \$ 1 million

Taxable Event	Federal level capital gains	State level capital gains
Initial Sale of Capital Asset	+ 1,000,000	+1,000,000
Reinvestment of gains in QOF	- 1,000,000 (Deferral)	- 1,000,000 (Deferral)
Taxable Gains	0	0

2022

Investment value \$ 1.1 million

Taxable Event	Federal level capital gains	State level capital gains
Sale of QOF interest	+ 102,500	+ 102,500
Recognitions of Deferred Gains	+ 1,000,000 (Previously deferred)	+ 1,000,000 (Previously deferred)
Taxable Gains	1,102,500	1,102,500

Total taxable gains	1,102,500	1,102,500
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Impact

- WA will not receive tax revenues until capital gains are recognized at the federal level.
- Total taxable gains are the same over the course of the investment.

Scenario 2: Incorporating the FOZ program (Ex.2)

Assume 5% annual return on QOF investment

2020

Asset value \$ 1 million

Taxable Event	Federal level capital gains	State level capital gains
Initial Sale of Capital Asset	+ 1,000,000	+1,000,000
Reinvestment of gains in QOF	- 1,000,000 (Deferral)	- 1,000,000 (Deferral)
Taxable Gains	0	0

2031

Investment value \$ 1.7 million

Taxable Event	Federal level capital gains	State level capital gains
Sale of QOF interest	0 (Exempted)	0 (Exempted)
Recognitions of Deferred Gains (2026)	+ 900,000 (Previously deferred)	+ 900,000 (Previously deferred)
Taxable Gains	900,000 (2026)	900,000 (2026)
Total taxable gains	900,000 (2026)	900,000 (2026)

Impact

- WA will not receive tax revenues until capital gains are recognized at the federal level.
- Total taxable gains are the same over the course of the investment.

Scenario 3: De-linking FOZ program

An individual would need to make the following adjustments to their federal net long-term capital gains when computing WA capital gains:

- Increase WA capital gains by the amount deferred at the federal level.
- Decrease subsequent-year capital gain amounts when deferred gains are recognized at the federal level.

Consider the following examples...

Scenario 3: De-linking FOZ program (Ex. I)

Assume 5% annual return on QOF investment

2020

Asset value \$ 1 million

Taxable Event	Federal level capital gains	State level capital gains
Initial Sale of Capital Asset	+ 1,000,000	+1,000,000
Reinvestment of gains in QOF	- 1,000,000 (Deferral)	0
Taxable Gains	0	1,000,000

2022

Investment value
\$ 1.1 million

Taxable Event	Federal level capital gains	State level capital gains
Sale of QOF interest	+ 102,500	+ 102,500
Recognitions of Deferred Gains	+ 1,000,000 (Previously deferred)	0
Taxable Gains	1,102,500	102,500

Impact

- revenue in the same year as a taxable transaction.
- Total taxable gains are the same over the course of the investment.

Scenario 3: De-linking FOZ program (Ex. 2)

Assume 5% annual return on QOF investment

2020

Asset value \$ 1 million

Taxable Event	Federal level capital gains	State level capital gains
Initial Sale of Capital Asset	+ 1,000,000	+1,000,000
Reinvestment of gains in QOF	- 1,000,000 (Deferral)	0
Taxable Gains	0	1,000,000

203 I

Investment value \$ 1.7 million

Taxable Event	Federal level capital gains	State level capital gains
Sale of QOF interest	0 (Exempted)	+ 710,339
Recognitions of Deferred Gains (2026)	+ 900,000 (Previously deferred)	0
Taxable Gains	900,000	710,339
Total taxable gains	900,000 (2026)	1,710,339

Impact

- revenue in the same year as a taxable transaction.
- Total taxable gains in WA are nearly double the total federal taxable gains.

Scenario 2 & 3: Comparison of taxable gains (at least 10 years of investment)

	Incorporating the FOZ program	De-linking the FOZ program
	State level capital gains	State level capital gains
2021	\$0	\$1,000,000
2026	\$900,000	\$0
2031	\$ 0	\$ 710,339
Total	\$900,000	\$1,710,339

Fiscal impact of de-linking the FOZ program

During the 2019 legislative session, the Department estimated that de-linking the FOZ program from a hypothetical state capital gains tax would have a significant positive revenue impact—approximately 4% over the next 5 years.

Scenario 4: Tax preference for investments in opportunity zones.

WA could create a tax preference for investments in opportunity zones.

Potential stacking of benefits

Federal opportunity zone program

- I. A federal level deferral, and possible exemption, for capital gains invested into Qualified Opportunity Funds.
- 2. Possible equivalent benefit at the state level if a hypothetical WA capital gains tax incorporates the FOZ program.

Rural development and opportunity zone program (proposed in HB 1324 (2019))

3. A B&O tax/insurance premium tax credit for making capital contributions to a Rural Development and Distressed Opportunity Zone Fund.

For more information:

David Duvall

Legislative & External Affairs Liaison Washington State Department of Revenue

Email: DAVIDD@dor.wa.gov

Phone: (360) 534-1545

Questions?



