



# Washington State Health Benefit Exchange

## Report to the Legislature

June 2017

## Report to the Legislature

The Exchange is required to submit a financial report on a monthly basis to the Legislature and Health Care Authority (2ESHB 2376). This report includes:

- A report of all expenses;
- Beginning and ending fund balances by fund source;
- Any contracts or contract amendments signed by the Exchange; and
- An accounting of staff required to operate the Exchange broken out by full time equivalent positions, contracted employees, temporary staff, and any other relevant designation that indicates the staffing level of the Exchange.

The monthly report reflects the financial information, staffing levels and all changes to contracts as of May 2017. The monthly report reflects total funding, including both appropriated and non-appropriated funds.

Revenue for the third quarter was increased by an approximate \$1.5 million for the Health Benefit Exchange Account (17T) based on annual 2016 reconciliation efforts of the Office of the Insurance Commissioner.

The ending balance does not reflect the proposed Senate or House supplemental budgets, which addressed additional printing and benefit funding and reconciliation of fund sources. Of the remaining appropriated balance of about \$1.6 million, \$619,000 is needed to pay for SFY 2016 over expenditures in 17T, which will result in less than a 2% ending balance.

Revenue  
State Fiscal Year 2017

State Fiscal Year 2017 Enrollment - February 2017 Forecast					
Enrollment	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total
QHP Medical	490,992	459,552	507,651	523,312	1,981,507
QHP Pediatric Dental	19,694	17,787	19,851	20,676	78,008
QHP Family Dental	0	0	89,930	93,669	183,599
<b>Total</b>	<b>510,686</b>	<b>477,339</b>	<b>617,432</b>	<b>637,657</b>	<b>2,243,114</b>

State Fiscal Year 2017 Projections					
17T- QHP Medical	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$3,662,800	\$3,428,258	\$3,787,077	\$3,903,907	\$14,782,042
Premium Tax	\$3,333,541	\$3,334,242	\$667,313	\$6,592,682	\$13,927,778
<b>Subtotal</b>	<b>\$6,996,341</b>	<b>\$6,762,500</b>	<b>\$4,454,390</b>	<b>\$10,496,589</b>	<b>\$28,709,820</b>
State Fiscal Year 2017					
17T- QHP Family Dental	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$0	\$0	\$230,221	\$239,793	\$470,014
Premium Tax	\$0	\$0	\$44,335	\$46,579	\$90,914
<b>Subtotal</b>	<b>\$0</b>	<b>\$0</b>	<b>\$274,556</b>	<b>\$286,372</b>	<b>\$560,929</b>
17T- QHP Pediatric Dental	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$11,423	\$10,316	\$11,513	\$11,992	\$45,245
Premium Tax	\$10,400	\$9,699	\$1,475	\$13,226	\$34,800
<b>Subtotal</b>	<b>\$21,823</b>	<b>\$20,016</b>	<b>\$12,988</b>	<b>\$25,218</b>	<b>\$80,045</b>
State Fiscal Year 2017					
Total 17T	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$3,674,223	\$3,438,574	\$4,028,811	\$4,155,692	\$15,297,301
Premium Tax	\$3,343,941	\$3,343,941	\$713,123	\$6,652,487	\$14,053,492
<b>Total</b>	<b>\$7,018,164</b>	<b>\$6,782,515</b>	<b>\$4,741,935</b>	<b>\$10,808,179</b>	<b>\$29,350,793</b>

# Revenue

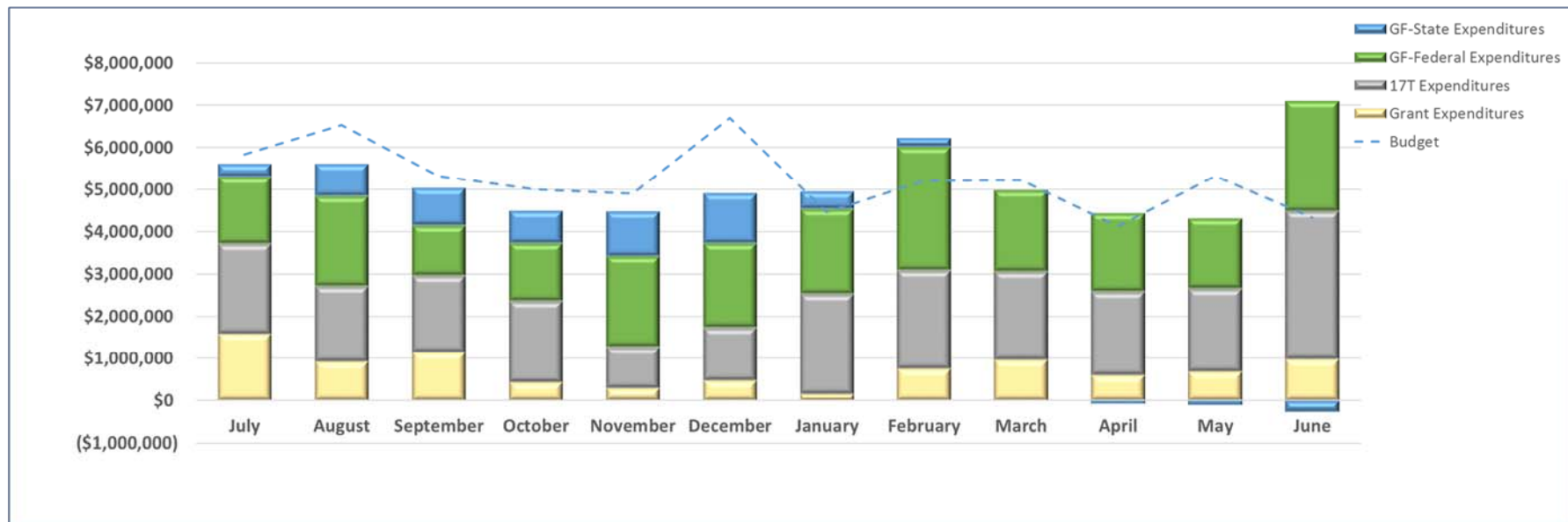
State Fiscal Year 2017

State Fiscal Year 2017 Actuals					
17T- QHP Medical	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$3,969,796	\$3,423,722	\$3,912,532	\$4,255,356	\$15,561,406
Premium Tax	\$3,303,517	\$3,303,517	\$2,231,404	\$6,651,025	\$15,489,463
<b>Subtotal</b>	<b>\$7,273,313</b>	<b>\$6,727,239</b>	<b>\$6,143,936</b>	<b>\$10,906,381</b>	<b>\$31,050,869</b>
State Fiscal Year 2017					
17T- QHP Family Dental	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$0	\$0	\$100,544	\$100,795	\$201,339
Premium Tax	\$0	\$0	\$0	\$0	\$0
<b>Subtotal</b>	<b>\$0</b>	<b>\$0</b>	<b>\$100,544</b>	<b>\$100,795</b>	<b>\$201,339</b>
17T- QHP Pediatric Dental	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$12,370	\$10,377	\$3,728	\$3,636	\$30,111
Premium Tax	\$7,348	\$7,348	\$1,470	\$15,348	\$31,514
<b>Subtotal</b>	<b>\$19,718</b>	<b>\$17,725</b>	<b>\$5,198</b>	<b>\$18,984</b>	<b>\$61,625</b>
State Fiscal Year 2017					
Total 17T	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$3,982,166	\$3,434,099	\$4,016,804	\$4,359,787	\$15,792,856
Premium Tax	\$3,310,865	\$3,310,865	\$2,232,874	\$6,666,373	\$15,520,977
<b>Total</b>	<b>\$7,293,031</b>	<b>\$6,744,964</b>	<b>\$6,249,678</b>	<b>\$11,026,160</b>	<b>\$31,313,833</b>
17 T Variance					
17 T Variance	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Total Revenue
Carrier Assessment	\$307,943	-\$4,475	-\$12,007	\$204,095	\$495,555
Premium Tax	-\$33,076	-\$33,076	\$1,519,751	\$13,886	\$1,467,485
<b>Total</b>	<b>\$274,867</b>	<b>-\$37,551</b>	<b>\$1,507,743</b>	<b>\$217,981</b>	<b>\$1,963,040</b>

# Budgeted to Actual Expenditures - By Fund Source

State Fiscal Year 2017

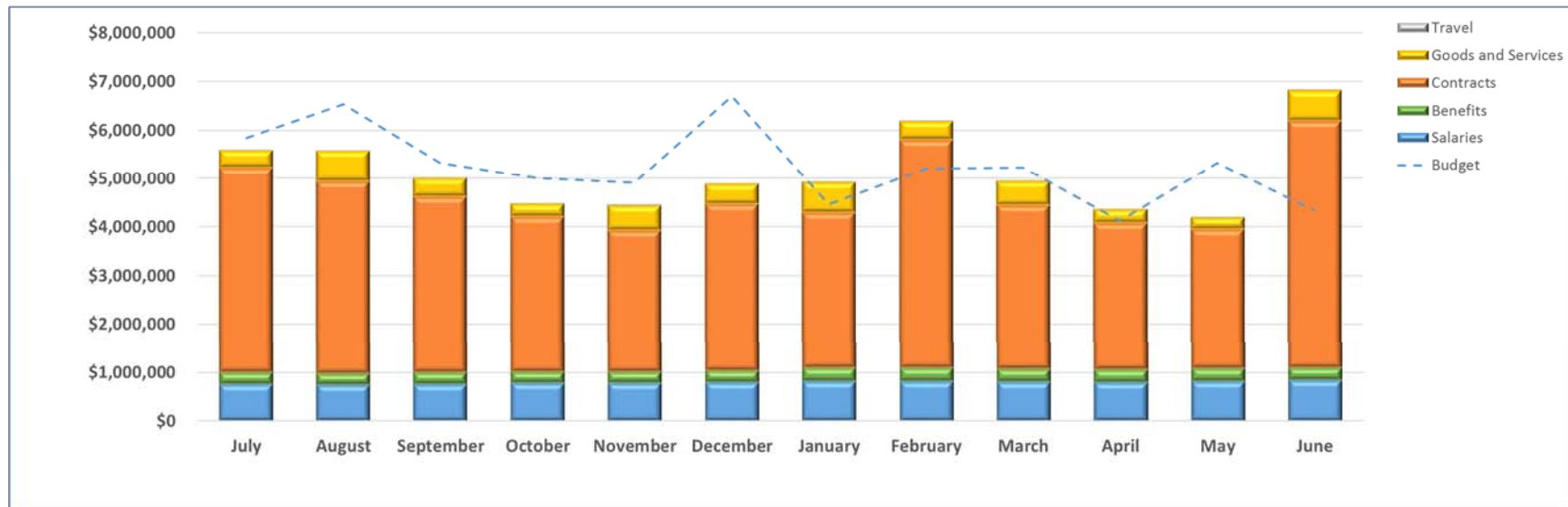
All Department	July	August	September	October	November	December	January	February	March	April	May	June	FYTD 2017	FY 2017
<b>Budgeted</b>	<b>\$5,840,001</b>	<b>\$6,534,680</b>	<b>\$5,321,293</b>	<b>\$5,002,668</b>	<b>\$4,907,374</b>	<b>\$6,700,493</b>	<b>\$4,465,747</b>	<b>\$5,212,101</b>	<b>\$5,224,187</b>	<b>\$4,118,662</b>	<b>\$5,321,786</b>	<b>\$4,329,780</b>	<b>\$58,648,993</b>	<b>\$62,978,773</b>
GF State	\$213,458	\$376,081	\$311,037	\$230,607	\$451,835	\$689,415	\$562,434	\$588,706	\$439,074	\$439,901	\$441,534	\$439,832	\$4,744,081	\$5,183,912
GF-Federal	\$1,525,127	\$1,764,337	\$1,457,300	\$1,530,398	\$1,924,130	\$2,641,842	\$1,659,788	\$1,960,617	\$1,805,838	\$1,553,809	\$1,949,899	\$1,532,101	\$19,773,083	\$21,305,184
17T	\$2,556,788	\$2,886,710	\$2,702,964	\$2,736,001	\$2,215,742	\$2,590,163	\$1,977,787	\$2,218,942	\$2,062,844	\$1,886,620	\$2,105,824	\$1,869,515	\$25,940,385	\$27,809,900
Grants	\$1,544,629	\$1,507,553	\$849,992	\$505,662	\$315,667	\$779,072	\$265,738	\$443,836	\$916,431	\$238,333	\$824,530	\$488,333	\$8,191,444	\$8,679,777
<b>Expenditures</b>	<b>\$5,603,575</b>	<b>\$5,594,617</b>	<b>\$5,025,433</b>	<b>\$4,490,052</b>	<b>\$4,477,988</b>	<b>\$4,907,845</b>	<b>\$4,940,978</b>	<b>\$6,208,383</b>	<b>\$4,969,175</b>	<b>\$4,375,474</b>	<b>\$4,213,353</b>	<b>\$6,831,305</b>	<b>\$54,806,873</b>	<b>\$61,638,178</b>
GF State	\$309,641	\$763,322	\$892,544	\$766,884	\$1,060,382	\$1,192,224	\$405,470	\$197,653	(\$0)	(\$60,879)	(\$88,143)	(\$255,185)	\$5,439,098	\$5,183,913
GF-Federal	\$1,584,440	\$2,133,468	\$1,173,411	\$1,361,178	\$2,147,291	\$1,986,396	\$2,007,094	\$2,927,409	\$1,912,557	\$1,857,951	\$1,650,948	\$2,617,172	\$20,742,143	\$23,359,315
17T	\$2,137,299	\$1,772,270	\$1,816,204	\$1,924,334	\$974,952	\$1,248,703	\$2,377,683	\$2,327,237	\$2,090,960	\$1,975,641	\$1,966,989	\$3,492,635	\$20,612,271	\$24,104,906
Grants	\$1,572,194	\$925,557	\$1,143,274	\$437,657	\$295,364	\$480,521	\$150,732	\$756,084	\$965,658	\$602,761	\$683,558	\$976,683	\$8,013,361	\$8,990,044
<b>Variance</b>	<b>\$236,427</b>	<b>\$940,063</b>	<b>\$295,860</b>	<b>\$512,616</b>	<b>\$429,386</b>	<b>\$1,792,648</b>	<b>(\$475,231)</b>	<b>(\$996,282)</b>	<b>\$255,012</b>	<b>(\$256,812)</b>	<b>\$1,108,433</b>	<b>(\$2,501,524)</b>	<b>\$3,842,120</b>	<b>\$1,340,596</b>
GF State	(\$96,184)	(\$387,242)	(\$581,507)	(\$536,277)	(\$608,547)	(\$502,809)	\$156,964	\$391,054	\$439,074	\$500,780	\$529,676	\$695,017	(\$695,017)	(\$0)
GF-Federal	(\$59,313)	(\$369,131)	\$283,888	\$169,220	(\$223,161)	\$655,445	(\$347,306)	(\$966,792)	(\$106,719)	(\$304,143)	\$298,950	(\$1,085,071)	(\$969,060)	(\$2,054,131)
17T	\$419,489	\$1,114,440	\$886,760	\$811,668	\$1,240,790	\$1,341,460	(\$399,895)	(\$108,295)	(\$28,116)	(\$89,021)	\$138,835	(\$1,623,120)	\$5,328,114	\$3,704,994
Grants	(\$27,565)	\$581,996	(\$293,282)	\$68,005	\$20,303	\$298,551	\$115,006	(\$312,248)	(\$49,227)	(\$364,428)	\$140,972	(\$488,350)	\$178,083	(\$310,267)



# Budgeted to Actual Expenditures - By Object

State Fiscal Year 2017

All Departments	July	August	September	October	November	December	January	February	March	April	May	June	FYTD 2017	FY 2017
<b>Budgeted</b>	<b>\$5,840,001</b>	<b>\$6,534,680</b>	<b>\$5,321,293</b>	<b>\$5,002,668</b>	<b>\$4,907,374</b>	<b>\$6,700,493</b>	<b>\$4,465,747</b>	<b>\$5,212,101</b>	<b>\$5,224,187</b>	<b>\$4,118,662</b>	<b>\$5,321,786</b>	<b>\$4,329,780</b>	<b>\$58,648,993</b>	<b>\$62,978,773</b>
Salaries	\$786,664	\$776,103	\$791,052	\$805,556	\$820,627	\$843,551	\$843,794	\$836,430	\$836,430	\$836,430	\$836,430	\$836,456	\$9,013,069	\$9,849,525
Benefits	\$235,758	\$237,382	\$244,207	\$245,521	\$258,127	\$265,844	\$263,127	\$263,127	\$263,127	\$263,127	\$263,127	\$263,153	\$2,802,478	\$3,065,631
Contracts	\$4,239,781	\$4,599,345	\$3,594,568	\$3,341,290	\$3,168,509	\$4,867,093	\$2,719,127	\$3,489,413	\$3,499,868	\$2,390,666	\$3,581,533	\$2,597,032	\$39,491,193	\$42,088,225
Goods and Services	\$563,420	\$907,472	\$677,089	\$595,924	\$645,734	\$709,628	\$625,322	\$608,754	\$610,385	\$614,063	\$626,319	\$618,758	\$7,184,110	\$7,802,868
Travel	\$14,377	\$14,377	\$14,377	\$14,377	\$14,376	\$14,376	\$14,376	\$14,376	\$14,376	\$14,376	\$14,376	\$14,380	\$158,143	\$172,524
<b>Expenditures</b>	<b>\$5,603,575</b>	<b>\$5,594,617</b>	<b>\$5,025,433</b>	<b>\$4,490,052</b>	<b>\$4,477,988</b>	<b>\$4,907,845</b>	<b>\$4,940,978</b>	<b>\$6,208,383</b>	<b>\$4,969,175</b>	<b>\$4,375,474</b>	<b>\$4,213,353</b>	<b>\$6,829,992</b>	<b>\$54,806,873</b>	<b>\$61,636,865</b>
Salaries	\$761,578	\$745,594	\$761,491	\$779,738	\$777,863	\$795,760	\$816,550	\$816,117	\$806,325	\$797,624	\$815,595	\$836,456	\$8,674,235	\$9,510,691
Benefits	\$241,466	\$237,180	\$240,954	\$244,865	\$242,722	\$247,196	\$282,761	\$280,662	\$275,339	\$272,954	\$270,888	\$263,153	\$2,836,986	\$3,100,140
Contracts	\$4,221,885	\$3,962,897	\$3,623,065	\$3,195,157	\$2,915,205	\$3,435,147	\$3,200,454	\$4,709,741	\$3,364,304	\$3,015,876	\$2,867,500	\$5,098,556	\$38,511,232	\$43,609,788
Goods and Services	\$372,553	\$639,141	\$395,214	\$267,071	\$518,330	\$423,765	\$630,089	\$395,211	\$517,844	\$282,261	\$244,958	\$618,758	\$4,686,437	\$5,305,195
Travel	\$6,092	\$9,805	\$4,709	\$3,221	\$23,869	\$5,977	\$11,123	\$6,652	\$5,363	\$6,759	\$14,412	\$13,067	\$97,983	\$111,050
<b>Variance</b>	<b>\$236,427</b>	<b>\$940,063</b>	<b>\$295,860</b>	<b>\$512,616</b>	<b>\$429,386</b>	<b>\$1,792,648</b>	<b>(\$475,231)</b>	<b>(\$996,282)</b>	<b>\$255,012</b>	<b>(\$256,812)</b>	<b>\$1,108,433</b>	<b>(\$2,500,211)</b>	<b>\$3,842,120</b>	<b>\$1,341,909</b>
Salaries	\$25,087	\$30,509	\$29,561	\$25,818	\$42,764	\$47,791	\$27,244	\$20,314	\$30,106	\$38,807	\$20,836	\$0	\$338,834	\$338,834
Benefits	(\$5,708)	\$203	\$3,253	\$656	\$15,406	\$18,649	(\$19,634)	(\$17,535)	(\$12,211)	(\$9,827)	(\$7,761)	\$0	(\$34,509)	(\$34,509)
Contracts	\$17,896	\$636,448	(\$28,497)	\$146,133	\$253,304	\$1,431,946	(\$481,327)	(\$1,220,329)	\$135,563	(\$625,210)	\$714,033	(\$2,501,524)	\$979,961	(\$1,521,563)
Goods and Services	\$190,867	\$268,331	\$281,875	\$328,853	\$127,404	\$285,863	(\$4,767)	\$213,544	\$92,541	\$331,802	\$381,361	\$0	\$2,497,673	\$2,497,673
Travel	\$8,285	\$4,572	\$9,668	\$11,156	(\$9,493)	\$8,399	\$3,253	\$7,725	\$9,013	\$7,617	(\$35)	\$1,313	\$60,161	\$61,474



All Departments	July	August	September	October	November	December	January	February	March	April	May	June	FYTD 2017	FY 2017
Budgeted FTEs	132.0	132.0	132.0	132.0	132.0	130.5	130.5	130.5	130.5	130.5	130.5	130.5	131.2	131.1
Actual FTEs	114.0	115.0	118.0	120.0	125.0	124.5	124.5	123.5	121.5	120.5	120.5	0.0	120.6	120.6
Variance	18.0	17.0	14.0	12.0	7.0	6.0	6.0	7.0	9.0	10.0	10.0	130.5	10.5	10.5

## CONTRACTS

Contract #	Company	Type	start	end	Contract Owner	Description	Additional value	Total contract value	Changes Through May 2017
HBE-086	Milestone	Contract	5/4/17	6/30/17	Vincent Barrailler	Technical consulting and staffing	37,000	2,200,000	New work order for business process consulting
HBE-171	TEKsystem	Contract	9/21/15	12/31/18	Vincent Barrailler	Optional use contract for technical staffing	18,200	\$4,000,000	Extend word order for infrastructure contractor
HBE-337	Get Insured	Contract	5/12/17	6/30/19	Vincent Barrailler	Consumer decision support tool	-	\$770,000	New contract
HBE-338	BetterDoctor	Contract	5/10/17	6/30/19	Vincent Barrailler	Provider directory	-	\$581,890	New contract
MLA-042	Oracle	Master Level Agreement	5/30/17	5/29/18	Vincent Barrailler	Oracle platform and software licenses and technical support	\$1,157,858	\$5,695,501	Annual license agreement
MLA-339	Rapid7	Master Level Agreement	5/4/17	Auto-Renew	Vincent Barrailler	Monitors threats on HBE network.	-	\$147,664	New contract
MLA-340	OffsiteDataSync	Master Level Agreement	4/28/17	Auto-Renew	Vincent Barrailler	Offsite back up services	-	\$14,573	New contract
MLA-063	Software One	Master Level Agreement	10/1/16	9/30/19	Vincent Barrailler	Microsoft Enterprise Agreement for software licensing and training	107,405	\$274,377	Consultation and training for Adobe products/ correspondence creation
MLA-179	Edifecs	Master Level Agreement	7/1/18	6/30/18	Vincent Barrailler	Health Insurance Exchange account carrier portal	100,000	\$2,331,281	Annual licensing fee for 10 carrier accounts, 20 account users, and 5 internal users.
MLA-334	Microsoft	Master Level Agreement	2/1/17	01/31/18	Vincent Barrailler	Extended service and support agreement for Microsoft products	\$35,600	\$116,362	Add hours to extended service and support agreement
SLA-156	Immersion Consulting	Contract	7/1/17	6/30/18	Michael Marchand	LMS365 On-Premise software support and maintenance	48,303	228,804	Extend term and addition of funds for new statement of work

## STAFFING

Department	April 2017			May 2017		
	FTE (bodies)	Contractor	TOTAL	FTE (bodies)	Contractor	TOTAL
Executive/PMO	8.5	0.1	<b>8.6</b>	8.5	0.1	<b>8.6</b>
Policy	8	0	<b>8</b>	8	0	<b>8</b>
Legal	12.5	0	<b>12.5</b>	12.5	0	<b>12.5</b>
Communications	16.5	0	<b>16.5</b>	16.5	2	<b>18.5</b>
Finance & Administration	14.5	0	<b>14.5</b>	14.5	0	<b>14.5</b>
Operations	34	2	<b>36</b>	34	3	<b>37</b>
IT	26.5	16	<b>42.5</b>	26.5	14	<b>40.5</b>
<b>SUBTOTAL</b>	<b>120.5</b>	<b>18.1</b>	<b>138.6</b>	<b>120.5</b>	<b>19.1</b>	<b>139.6</b>