



Washington State Health Benefit Exchange

Report to the Legislature

January 31, 2016

Report to the Legislature

This report includes:

- A report of all expenses;
- Beginning and ending fund balances by fund source;
- Any contracts or contract amendments signed by the Exchange; and
- An accounting of staff required to operate the Exchange broken out by full time equivalent positions, contracted employees, temporary staff, and any other relevant designation that indicates the staffing level of the Exchange.

The monthly report reflects the financial and staffing information for November 2015 and all changes to contracts as of December 2015.

REVENUE



Revenue

SFY 2016 Budget *														SFY 2016 Total	2015-17 Total
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16		
State 17T	-	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	26,939,000	58,567,000
General Fund-Federal (Medicaid)	-	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	2,271,413	22,692,000	40,427,000
General Fund-State	-	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,337	5,872,000	11,018,000
Sub-total	-	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	5,120,587	55,503,000	110,012,000
Level II	2,100,000													2,100,000	2,100,000
Level I-B	4,920,842													4,920,842	4,920,842
Level I-C	22,502,000													22,502,000	22,502,000
Federal Grants Sub-total	29,522,842	-	-	-	-	-	-	-	-	-	-	-	-	29,522,842	29,522,842
Total Revenue	29,522,842	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	4,705,583	5,120,587	85,025,842	139,534,842

SFY 2016 YTD Actuals and Projections														SFY 2016 Total	2015-17 Total
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16		
State 17T	6,854,933			2,509,685	1,877,249		2,485,700	1,799,185		3,399,424	3,134,490		3,672,520	25,733,186	57,361,186
2% Premium	-	23,985		2,509,685			2,485,700			3,399,424			3,672,520		
Assessment Fee-Actuals as of July	-	2,025,482			1,877,249			1,799,185			3,134,490				
General Fund-Federal (Medicaid)	-	1,409,569	2,446,927	4,337,717	1,374,747	2,974,171	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	2,271,413	25,953,046	43,688,046
General Fund-State	-	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,337	5,872,000	11,018,000
Sub-total	6,854,933	1,898,902	2,936,260	7,336,735	3,741,329	3,463,504	4,831,450	4,144,935	2,345,750	5,745,174	5,480,240	2,345,750	6,433,270	57,558,232	112,067,232
Level II	4,977,974													4,977,974	4,977,974
Level I-B	3,047,950													3,047,950	3,047,950
Level I-C	22,502,000													22,502,000	22,502,000
Federal Grants Sub-total	30,527,924	-	-	-	-	-	-	-	-	-	-	-	-	30,527,924	30,527,924
Total Revenue	37,382,857	1,898,902	2,936,260	7,336,735	3,741,329	3,463,504	4,831,450	4,144,935	2,345,750	5,745,174	5,480,240	2,345,750	6,433,270	88,086,155	142,595,155

SFY 2016 Variance														SFY 2016 Total	2015-17 Total
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16		
State 17T	6,854,933	(2,359,833)	(2,359,833)	149,852	(482,584)	(2,359,833)	125,867	(560,648)	(2,359,833)	1,039,591	774,657	(2,359,833)	1,312,683	(2,584,814)	(2,584,814)
General Fund-Federal (Medicaid)	-	(446,848)	590,510	2,481,300	(481,670)	1,117,754	-	-	-	-	-	-	-	3,261,046	3,261,046
General Fund-State	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Sub-total	6,854,933	(2,806,681)	(1,769,323)	2,631,152	(964,254)	(1,242,079)	125,867	(560,648)	(2,359,833)	1,039,591	774,657	(2,359,833)	1,312,683	676,232	676,232
Level II	2,877,974	-												-	-
Level I-B	(1,872,892)	-												-	-
Level I-C	-	-												-	-
Federal Grants Sub-total	1,005,082	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Revenue	7,860,015	(2,806,681)	(1,769,323)	2,631,152	(964,254)	(1,242,079)	125,867	(560,648)	(2,359,833)	1,039,591	774,657	(2,359,833)	1,312,683	676,232	676,232

Revenues updated through November 2015.

Medicaid revenues include reimbursement for expenditures from May 2015 through September 2015.

EXPENSES



Appropriated Budget

Expenditures	Current Month: November 2015			Year-to-Date			SFY2016	SFY2017	2015-17
	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Budget	Budget
FTE - Appropriated	113.0	125.0	12.0	113.0	125.0	12.0	125.0	125.0	125.0
Salaries	\$ 746,204	\$ 870,017	\$ 123,813	\$ 3,925,208	\$ 4,441,088	\$ 515,880	\$ 10,299,370	\$ 10,227,295	\$ 20,526,665
Benefits	\$ 239,996	\$ 261,885	\$ 21,889	\$ 1,126,675	\$ 1,309,286	\$ 182,611	\$ 3,080,006	\$ 3,004,792	\$ 6,084,798
Administrative	\$ 112,478	\$ 288,202	\$ 175,724	\$ 925,972	\$ 1,506,169	\$ 580,197	\$ 3,231,710	\$ 2,983,720	\$ 6,215,431
General & Administrative	\$ 17,806	\$ 180,422	\$ 162,617	\$ 554,189	\$ 967,269	\$ 413,080	\$ 1,938,343	\$ 1,938,343	\$ 3,876,687
Facility & Related	\$ 94,673	\$ 107,780	\$ 13,107	\$ 371,783	\$ 538,900	\$ 167,117	\$ 1,293,367	\$ 1,045,377	\$ 2,338,744
Operational	\$ 1,902,579	\$ 3,142,073	\$ 1,239,494	\$ 8,958,097	\$ 11,652,081	\$ 2,693,984	\$ 37,004,614	\$ 36,077,186	\$ 73,081,801
Call Center	\$ 1,191,972	\$ 1,624,005	\$ 432,033	\$ 3,191,817	\$ 3,872,660	\$ 680,843	\$ 11,411,873	\$ 11,393,843	\$ 22,805,716
Extend Ops Staff	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 432,130	\$ -	\$ 432,130
Printing & Postage	\$ 1,288	\$ 174,439	\$ 173,151	\$ 1,288	\$ 383,180	\$ 381,892	\$ 1,751,858	\$ 2,563,306	\$ 4,315,164
Translation	\$ -	\$ 14,219	\$ 14,219	\$ -	\$ 49,888	\$ 49,888	\$ 115,896	\$ 115,896	\$ 231,792
Marketing & Outreach	\$ 173,120	\$ 300,000	\$ 126,880	\$ 277,637	\$ 750,000	\$ 472,363	\$ 1,525,000	\$ 1,500,000	\$ 3,025,000
Document Imaging	\$ 63,596	\$ 72,445	\$ 8,849	\$ 288,893	\$ 254,177	\$ (34,716)	\$ 590,494	\$ 590,494	\$ 1,180,988
IPA/Navigators	\$ 97,486	\$ 239,750	\$ 142,264	\$ 972,596	\$ 1,198,750	\$ 226,154	\$ 2,877,000	\$ 3,280,000	\$ 6,157,000
Healthplanfinder M&O	\$ 5,574	\$ 594,522	\$ 588,948	\$ 2,322,311	\$ 2,972,610	\$ 650,299	\$ 7,134,264	\$ 7,134,264	\$ 14,268,528
Licenses Fees, Security & Plan Management	\$ 311,721	\$ 122,693	\$ (189,028)	\$ 1,027,691	\$ 1,224,092	\$ 196,401	\$ 2,693,570	\$ 2,693,570	\$ 5,387,141
Eligibility System M&O	\$ 57,821	\$ -	\$ (57,821)	\$ 833,384	\$ 650,000	\$ (183,384)	\$ 1,300,000	\$ 1,300,000	\$ 2,600,000
Operations M&O	\$ -	\$ -	\$ -	\$ 42,479	\$ 87,684	\$ 45,205	\$ 175,369	\$ 175,369	\$ 350,738
Annual Update of Plans Available in HPF	\$ -	\$ -	\$ -	\$ -	\$ 209,040	\$ 209,040	\$ 836,160	\$ 836,160	\$ 1,672,320
Release 3.2	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,494,284	\$ 4,494,284
Release 3.1	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,901,000	\$ -	\$ 4,901,000
Premium Aggregation/OE Readiness	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,260,000	\$ -	\$ 1,260,000
Professional Services	\$ -	\$ 194,838	\$ 194,838	\$ 549,251	\$ 1,051,719	\$ 502,468	\$ 1,711,665	\$ 2,516,929	\$ 4,228,594
Actuarial	\$ -	\$ -	\$ -	\$ 29,385	\$ 55,000	\$ 25,615	\$ 110,000	\$ 110,000	\$ 220,000
Financial Consulting & Audits	\$ -	\$ 180,367	\$ 180,367	\$ 474,718	\$ 901,835	\$ 427,116	\$ 1,322,927	\$ 481,451	\$ 1,804,378
Legal/Administrative Hearings	\$ -	\$ 9,471	\$ 9,471	\$ 45,147	\$ 57,884	\$ 12,737	\$ 145,238	\$ 145,238	\$ 290,476
Other Consulting	\$ -	\$ 5,000	\$ 5,000	\$ -	\$ 37,000	\$ 37,000	\$ 133,500	\$ 1,780,240	\$ 1,913,740
Total Expenditures	\$ 3,001,258	\$ 4,757,016	\$ 1,755,758	\$ 15,485,202	\$ 19,960,343	\$ 4,475,141	\$ 55,327,366	\$ 54,809,922	\$ 110,137,289

2015

2017

The Exchange was able to maximize remaining grant balances from two federal grants that were set to expire December 31, 2015. Items related to continued design and development of the Healthplanfinder were funded by these grants. The budgeted allocation to use appropriated funds has been pushed back past January, representing a temporary appropriation reserve. However, because of continued delays in Medicaid reimbursement, this fund reserve remains unrealized.

EXPENSES



Appropriated Administrative Expenses

Expenditures	Current Month: November 2015			Year-to-Date			SFY2016 Budget	SFY2017 Budget	2015-17 Budget
	Actual	Budget	Variance	Actual	Budget	Variance			
FTE - Appropriated	113.0	125.0	12.0	113.0	125.0	12.0	125.0	125.0	125.0
Salaries	\$ 746,204	\$ 870,017	\$ 123,813	\$ 3,925,208	\$ 4,441,088	\$ 515,880	\$ 10,299,370	\$ 10,227,295	\$ 20,526,665
Benefits	\$ 239,996	\$ 261,885	\$ 21,889	\$ 1,126,675	\$ 1,309,286	\$ 182,611	\$ 3,080,006	\$ 3,004,792	\$ 6,084,798
General & Administrative									
Facility	\$ 94,673	\$ 107,780	\$ 13,107	\$ 371,783	\$ 538,900	\$ 167,117	\$ 1,293,367	\$ 1,045,377	\$ 2,338,744
General & Administration	\$ 17,806	\$ 180,422	\$ 162,617	\$ 554,189	\$ 967,269	\$ 413,080	\$ 1,938,343	\$ 1,938,343	\$ 3,876,687
Grand Total	\$1,098,679	\$ 1,420,105	\$ 321,426	\$ 5,977,855	\$ 7,256,543	\$ 1,278,689	\$ 16,611,087	\$ 16,215,807	\$ 32,826,894

EXPENSES



Appropriated Operational Expenses

Expenditures	Current Month: November 2015			Year-to-Date			SFY2016	SFY2017	2015-17
	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Budget	Budget
Operations - Consumer Support									
Call Center	\$ 1,191,972	\$ 1,624,005	\$ 432,033	\$ 3,191,817	\$ 3,872,660	\$ 680,843	\$ 11,411,873	\$ 11,393,843	\$ 22,805,716
Extend Project Staff	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 432,130	\$ -	\$ 432,130
Postage & Printing	\$ 1,288	\$ 174,439	\$ 173,151	\$ 1,288	\$ 383,180	\$ 381,892	\$ 1,751,858	\$ 2,563,306	\$ 4,315,164
Document Imaging	\$ 63,596	\$ 72,445	\$ 8,849	\$ 288,893	\$ 254,177	\$ (34,716)	\$ 590,494	\$ 590,494	\$ 1,180,988
Other (translation services, temp staff)	\$ -	\$ 14,219	\$ 14,219	\$ -	\$ 49,888	\$ 49,888	\$ 115,896	\$ 115,896	\$ 231,792
Total	\$ 1,256,856	\$ 1,885,108	\$ 628,252	\$ 3,481,998	\$ 4,559,905	\$ 1,077,907	\$ 14,302,251	\$ 14,663,539	\$ 28,965,790
IT Maintenance & Operations									
Healthplanfinder License Fee	\$ 5,574	\$ 594,522	\$ 588,948	\$ 2,322,311	2,972,610	\$ 650,299	\$ 7,134,264	\$ 7,134,264	\$ 14,268,528
Licenses Fees, Security & Plan Management	\$ 311,721	\$ 122,693	\$ (189,028)	\$ 1,027,691	1,224,092	\$ 196,401	\$ 2,693,570	\$ 2,693,570	\$ 5,387,141
Eligibility System M&O	\$ 57,821	\$ -	\$ (57,821)	\$ 833,384	650,000	\$ (183,384)	\$ 1,300,000	\$ 1,300,000	\$ 2,600,000
Exchange Operating License & M&O	\$ -	\$ -	\$ -	\$ 42,479	87,684	\$ 45,205	\$ 175,369	\$ 175,369	\$ 350,738
Total	\$ 375,116	\$ 717,215	\$ 342,099	\$ 4,225,866	4,934,386	\$ 708,520	\$ 11,303,203	\$ 11,303,203	\$ 22,606,407
Outreach/Education									
Marketing & Outreach	\$ 173,120	\$ 300,000	\$ 126,880	\$ 277,637	\$ 750,000	\$ 472,363	\$ 1,525,000	\$ 1,500,000	\$ 3,025,000
IPA/Navigators	\$ 97,486	\$ 239,750	\$ 142,264	\$ 972,596	\$ 1,198,750	\$ 226,154	\$ 2,877,000	\$ 3,280,000	\$ 6,157,000
Total	\$ 270,607	\$ 539,750	\$ 269,143	\$ 1,250,233	\$ 1,948,750	\$ 698,517	\$ 4,402,000	\$ 4,780,000	\$ 9,182,000
Grand Total	\$ 1,902,579	\$ 3,142,073	\$ 1,239,494	\$ 8,958,097	\$ 11,443,041	\$ 2,484,944	\$ 30,007,454	\$ 30,746,742	\$ 60,754,197

Call center was budgeted to reflect Open Enrollment 3. Variance is likely related to an efficient open enrollment and removal of premium aggregation, necessitating fewer calls.

EXPENSES



Appropriated Professional Service Expenses

Expenditures	Current Month: November 2015			Year-to-Date			SFY2016	SFY2016	2015-17
	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Budget	Budget
Consulting & Professional Service									
Actuarial	\$ -	\$ -	\$ -	\$ 29,385	\$ 55,000	\$ 25,615	\$ 110,000	\$ 110,000	\$ 220,000
Appeals/Legal Consult	\$ -	\$ 9,471	\$ 9,471	\$ 45,147	\$ 57,884	\$ 12,737	\$ 145,238	\$ 145,238	\$ 290,476
Financial Consulting & Audits	\$ -	\$ 180,367	\$ 180,367	\$ 474,718	\$ 901,835	\$ 427,116	\$ 1,322,927	\$ 481,451	\$ 1,804,378
Other Consulting	\$ -	\$ 5,000	\$ 5,000	\$ -	\$ 37,000	\$ 37,000	\$ 133,500	\$ 1,780,240	\$ 1,913,740
Grand Total	\$ -	\$ 194,838	\$ 194,838	\$ 549,251	\$ 1,051,719	\$ 502,468	\$ 1,711,665	\$ 2,516,929	\$ 4,228,594

EXPENSES



Summary Non-Appropriated Grant Budget

Expenditures	Current Month: November 2015			Year-to-Date			SFY2016
	Actual	Budget	Variance	Actual	Budget	Variance	Budget
FTE Total	17.00	18.00	1.00	18.00	18.00		18.00
Grant Carry-Forward							
Grant Funded Items	\$ 3,562,472	\$ 1,345,286	\$ (2,217,186)	\$ 19,630,292	\$ 16,266,921	\$ (3,363,371)	\$ 29,486,442
Operations	\$ 736,892	\$ 206,465	\$ (530,427)	\$ 3,465,349	\$ 2,928,766	\$ (536,583)	\$ 3,195,842
Communications	\$ -	\$ 29,869	\$ 29,869	\$ 667,801	\$ 374,346	\$ (293,455)	\$ 314,608
IT	\$ 2,864,055	\$ 420,000	\$ (2,444,055)	\$ 14,346,260	\$ 10,461,000	\$ (3,885,260)	\$ 22,430,000
Policy	\$ -	\$ 83,333	\$ 83,333	\$ 305,513	\$ 416,667	\$ 111,154	\$ 500,000
Legal	\$ 46	\$ 16,667	\$ 16,620	\$ 2,037	\$ 83,333	\$ 81,296	\$ 100,000
Finance	\$ -	\$ 250,000	\$ 250,000	\$ 579,874	\$ 1,416,667	\$ 836,793	\$ 2,450,000
Executive & PMO	\$ (38,522)	\$ 338,952	\$ 377,474	\$ 263,459	\$ 586,142	\$ 322,684	\$ 495,993
Total Expenditures	\$ 3,562,472	\$ 1,345,286	\$ (2,217,186)	\$ 19,630,292	\$ 16,266,921	\$ (3,363,371)	\$ 29,486,442

November budget reflects fund source shift to federal grants in order to maximize the remaining balances before two grants expired on December 31, 2015. A third grant, L1C, can be used past the January 1, 2016. The timing of projects has changed from the original budget but overall costs for the fiscal year will not increase.

CONTRACTS

Contract #	Company	Type	start	end	Contract Owner	Description	Initial Contract	Total contract value	Changes Through Dec. 2015
HBE-003	Clark Nuber	Finance	4/20/12	12/31/16	Carole Holland	CPA firm assisting with financial management and accounting.	\$946,097	\$989,900	Amendment to extend contract end date.
HBE-028	Fanueil	Operations	2/23/13	12/31/16	Beth Walter	Call Center operations	\$11,684,606	\$50,211,803	Amendment adding enhancements to CRM used to facilitate Call Center operations.
HBE-047	Dorothy Graham	HR	8/1/12	12/31/16	Brian Peyton	Special executive projects	\$5,250	\$99,999	Amendment extending contract end date.
HBE-048	KP LLC	Operations	3/12/13	2/19/16	Beth Walter	HPF printing services	\$4,000,000	\$7,000,000	Amendment extending contract end date.
HBE-050	Outsolve LLC	HR	1/10/13	12/31/16	Brian Peyton	Affirmative action consultation	\$1,900	\$6,604	Amendment extending contract end date and increasing compensation by \$1,568.
HBE-068	Milliman	Actuary	6/1/12	12/31/16	Molly Voris	Financial and policy related projects.	\$530,000	\$1,062,364	Amendment extending contract end date.
HBE-072	Moss Adams	Finance	6/15/13	8/31/16	Carole Holland	External CPA auditor to conduct yearly financial audits.	\$400,000	\$400,000	Two amendments 1) to extend contract end date 2) adjustment to SOW maximum expenditure.
HBE-085	John Flanagan	Finance	6/26/12	12/31/16	Carole Holland	Contract consultation	\$250,000	\$350,000	Amendment to extend contract end date.
HBE-086	Milestone	IT	4/1/15	12/31/16	Jayne Wuerch	IT services	\$2,200,000	\$2,200,000	Two work orders extending staff engagements.
HBE-101	Hasler Portable Meter	Finance	11/18/15	11/18/18	Carole Holland	Postage Meter	\$970	\$1,078	Renew contract and increase by \$108.
HBE-119	Gail Maurer	Legal	10/18/13	12/31/16	Brian Peyton	Presiding Officer services	\$50,000	\$50,000	Amendment to extend contract end date.

CONTRACTS

Contract #	Company	Type	start	end	Contract Owner	Description	Initial Contract	Total contract value	Changes Through Dec. 2015
HBE-121	Lauren Erickson	Legal	10/25/13	12/31/16	Brian Peyton	Presiding Officer services	\$50,000	\$50,000	Amendment to extend contract end date.
HBE-122	Kelly Reese Harmon	Legal	11/13/13	12/31/16	Brian Peyton	Presiding Officer services	\$50,000	\$50,000	Amendment to extend contract end date.
HBE-156	Immersion	IT	4/18/14	Auto-Renew	Jayne Wuerch	MLA/SharePoint services, consulting, software licenses.	\$61,713	\$168,000	Amendment increasing compensation by \$35,000 and adding SOW for deployment of SharePoint LMS.
HBE-163	Altriva	IT	9/7/14	12/31/16	Jayne Wuerch	CRM consultant/analyst	\$19,800	\$70,750	Amendment to extend end date and increase amount by \$70,000.
HBE-164	GBS	IT	6/29/14	12/31/16	Beth Walter	Software for anonymous browsing of small group plans.	\$149,999	\$185,625	Amendment to extend end date and increase SOW by \$70,000.
HBE-167	Atmosera	IT	12/29/14	12/31/16	Jayne Wuerch	1 st level response/triage services in support of Oracle environment.	\$145,000	\$145,000	Amendment extending contract end date.
HBE-170	Ciber	IT	2/1/15	12/31/16	Jayne Wuerch	IT Convenience staffing contract	\$4,000,000	\$4,000,000	Eight new work orders extending staff engagements.
HBE-171	TEKSystems	IT	1/1/15	12/31/16	Jayne Wuerch	IT Convenience staffing contract	\$4,000,000	\$4,000,000	Two new work orders extending staff engagements.
HBE-180	IRM	IT	3/1/13	2/29/16	Pam MacEwan	Consulting services to PMO plan management and HPF projects.	\$589,000	\$589,000	Amendment extending contract end date.
HBE-181	Cambria	IT	2/23/15	12/31/16	Pam MacEwan	Remove premium aggregation/payment function for individual	\$625,360	\$625,360	Two amendments 1) adding Premium Aggregation Removal

CONTRACTS

Contract #	Company	Type	start	end	Contract Owner	Description	Initial Contract	Total contract value	Changes Through Dec. 2015
						market from HPF for 2016.			work under SOW 2) adding staff to SOW.
HBE-198	Portland Webworks Inc	Communications	10/16/15	12/31/17	Michael Marchand	Web content management system	\$332,000		New contract.
HBE-212	Wenatchee Valley Hospital	Communications	10/1/15	9/30/16	Michael Marchand	Navigator contract	\$165,620		New contract.
HBE-213	KJS Company LLC	Lease	1/1/16	6/1/18	Carole Holland	Lease for parking lot	\$37,120	\$37,120	New contract for lease of parking lot.
TERMINATIONS/EXPIRATIONS									
HBE-020	GMMB	Marketing	12/13/12	12/31/15	Michael Marchand	Earned media, social media, small business owner outreach and strategic partnerships, grassroots outreach, strategic counsel and administration.	\$1,510,758	\$2,036,711	Notified vendor that contract will be allowed to expire.
HBE-023	PCG	IT	8/24/12	12/31/15	Jayne Wuerch	IV&V	\$1,788,289	\$1,950,407	Notified vendor that contract will be allowed to expire.
HBE-025	Cambria	IT	6/4/12	12/31/15	Jayne Wuerch	HPF design and implementation consulting	\$6,479,760	\$6,605,072	Notified vendor that contract will be allowed to expire.
HBE-026	IRM Services Group	IT	11/17/12	12/31/15	Pam MacEwan	Project manager consulting services	\$240,800	\$2,436,400	Notified vendor that contract will be allowed to expire.
HBE-051	Milestone	IT	3/1/13	12/31/15	Jayne Wuerch	HPF architecture design and support consulting	\$535,200	\$1,814,116	Notified vendor that contract will be allowed to expire.
HBE-059	TEKSystems	IT	6/4/13	12/31/15	Jayne Wuerch	Optional use contract to provide technical staffing	\$500,000	\$500,000	Notified vendor that contract will be allowed to expire.

CONTRACTS

Contract #	Company	Type	start	end	Contract Owner	Description	Initial Contract	Total contract value	Changes Through Dec. 2015
HBE-060	Ciber	IT	6/4/13	12/31/15	Jayne Wuerch	Optional use contract to provide technical staffing	\$500,000	\$1,500,000	Notified vendor that contract will be allowed to expire.
HBE-061	Coolsoft	IT	6/4/13	12/31/15	Jayne Wuerch	Optional use contract to provide technical staffing	\$500,000	\$1,500,000	Notified vendor that contract will be allowed to expire.
HBE-073	Wakely	Marketing	4/10/14	12/31/15	Michael Marchand	Evaluate marketing and outreach strategies	\$315,425	\$315,425	Notified vendor that contract will be allowed to expire.
HBE-089	Bluecrane	IT	7/1/14	12/31/15	Beth Walter	Quality assurance and IT project oversight	\$391,680	\$391,680	Notified vendor that contract will be allowed to expire.
HBE-090	PointB	Health Care Consulting	7/5/13	12/31/15	Beth Walter	Health professional consultant convenience contract providing industry specific consulting skills	\$500,000	\$2,000,000	Notified vendor that contract will be allowed to expire.
HBE-094	Freedman HC	Health Care Consulting	6/10/13	12/31/15	Carole Holland	Health professional consultant convenience contract	\$500,000	\$500,000	Notified vendor that contract will be allowed to expire.
HBE-099	Navigant	Health Care Consulting	8/1/13	12/31/15	Carole Holland	Health professional consultant convenience contract	\$500,000	\$500,000	Notified vendor that contract will be allowed to expire.
HBE-103	Health Management Association	Health Care Consulting	8/11/13	12/31/15	Carole Holland	Health professional consultant convenience contract	\$500,000	\$500,000	Notified vendor that contract will be allowed to expire.
HBE-120	Gary McLean	Legal	10/25/13	12/31/15	Brian Peyton	Presiding Officer services	\$50,000	\$50,000	Notified vendor that contract will be allowed to expire.
HBE-131	KPMG	Health Care Consulting	9/30/13	12/31/15	Carole Holland	Health professional consultant convenience contract	\$500,000	\$500,000	Notified vendor that contract will be allowed to expire.

CONTRACTS

Contract #	Company	Type	start	end	Contract Owner	Description	Initial Contract	Total contract value	Changes Through Dec. 2015
HBE-133	Mercer	Health Care Consulting	6/16/15	12/31/15	Carole Holland	Health professional consultant convenience contract	\$500,000	\$500,000	Notified vendor that contract will be allowed to expire.
HBe-144	Ciber	IT	6/4/13	12/31/15	Jayne Wuerch	Support broker services for enrollment periods and or new releases impacting HPF Small Business	\$150,000	\$200,000	Notified vendor that contract will be allowed to expire.
HBE-145	TEKSystems	IT	6/4/13	12/31/15	Jayne Wuerch	Support broker services for enrollment periods and or new releases impacting HPF Small Business	\$500,000	\$500,000	Notified vendor that contract will be allowed to expire.
HBE-150	GMMB	Marketing	4/4/14	12/31/15	Michael Marchand	Marketing and outreach consulting	\$1,028,955	\$1,028,955	Notified vendor that contract will be allowed to expire.
HBE-152	BMI	Finance	4/1/14	12/31/15	Carole Holland	Assistance in finance processing	\$99,999	\$99,999	Notified vendor that contract will be allowed to expire.
HBE-175	BDO	Finance	12/15/14	12/31/15	Carole Holland	Assess and improve compliance under federal awards	\$150,000	\$575,000	Notified vendor that contract will be allowed to expire.
HBE-177	GMMB	Marketing	3/15/15	12/31/15	Michael Marchand	Tax season campaign- IRS form 1095-A	\$300,000	\$300,000	Notified vendor that contract will be allowed to expire.
HBE-190	Acturus	Health Care Consulting	6/30/15	12/31/15	Molly Voris	2 nd Enrollment consumer survey	\$254,500	\$254,500	Notified vendor that contract will be allowed to expire.

STAFFING

HBE Staffing

Department	October 2015			November 2015		
	FTE (bodies)	Contractor	TOTAL	FTE (bodies)	Contractor	TOTAL
Regular Employees						
Executive/PMO	7	5	12	6	4	10
Policy	10	0	10	10	0	10
Legal	8	0	8	8	0	8
Communications	16	0	16	17	0	17
Finance & Administration	15	3	18	17	3	20
Operations	31	3	34	33	3	36
IT	23	26	49	23	24	47
SUBTOTAL	110	37	147	114	34	148
Temporary & Project Employees						
Finance	5			2		
Invoices						
Eligibility	13			9		
Outreach						
Enrollment						
Reconciliation						
Level 2 Triage	3			2		
Carrier Support	30			26		
Post Validation/Data Analyst	4			4		
SUBTOTAL	55			43		
TOTAL	165	37	202	157	34	191