

2021

Livestock Identification Program

Annual Report to the Legislature

As Required by RCW 16.57.460



Washington
State Department of
Agriculture

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October 2021

Livestock Identification Program Annual Report to the Legislature

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2021 Annual Report to the Legislature

Livestock Identification Program

As required by RCW 16.57.460

Background

The Washington State Department of Agriculture (WSDA) Livestock Identification Program is charged with providing asset protection and theft deterrence for the livestock industry in Washington State. We inspect cattle for brands, electronic official individual identification or other proof of ownership at five points. These include:

- Change of ownership.
- When consigned to a licensed public livestock market.
- When delivered to a U.S. Department of Agriculture (USDA) inspected slaughter facility.
- Upon entry or re-entry to a licensed certified feedlot.
- Prior to leaving the state.

We also inspect horses for brands or other proof of ownership when being moved out of state, offered for sale at any public livestock market, and offered for sale at a special sale or special open consignment horse sale. Surveillance and inspections at these five points protect livestock assets and prevent theft. In addition, we register livestock brands and license certified feedlots and public livestock markets. We are funded entirely through agricultural local funds from licensing, inspection and brand registration fees.

The program shares 840 RFID tag data with the WSDA's Animal Disease Traceability program when the Electronic Cattle Transaction Reporting System (ECTR) is utilized by producers for change of ownership and out-of-state movement or when brand inspectors capture and record the 840 RFID tag numbers during inspections. In fiscal year 2021, 32,605 cattle tagged with official individual identification were recorded on brand certificates which assists animal disease traceability.

In 2018, the program faced a significant budget shortfall due to fewer brands being recorded, increased administrative and business costs, and declining program revenues. Legislators intended to restore financial solvency to the program with Engrossed Senate Substitute Bill (ESSB) 5959 that took effect on July 28, 2019. The bill increased membership of the Livestock Identification Advisory Committee, modified livestock inspection fees, allowed private field livestock inspectors to perform inspections, and expanded the ECTR to all cattle. The bill also included a sunset date of July 1, 2023 for the Livestock Advisory Committee, the fee schedule,

and the requirement to provide this Livestock Identification Program report. This report covers the period for fiscal year 2021, July 1, 2020 through June 30, 2021.

Program Budget

In fiscal year 2021, the program's beginning fund balance was \$378,300. We collected \$1,763,312 in revenue and expended \$1,807,927, leaving a fund balance of \$333,684. This is \$20,948 above the program's two-month operating reserve recommended by the Office of Financial Management. Detailed fiscal year 2021 budget information can be found in Enclosure 1.

The program's two primary sources of revenue are livestock inspection fees and brand recording fees. Washington brands are recorded for four years. Historically, brand registration revenue every four years maintained a positive fund balance if the base revenue from livestock inspection fees fell short of the program's expenditures in a fiscal year. In December 2019, the program initiated a two-year staggered brand renewal cycle, so we would receive half the revenue from brand registrations every two years instead of one large sum every four years.

Based on historic trends, we anticipate a relatively stable number of overall livestock inspections and number of livestock to be inspected in the future unless there is a strategic shift in the livestock industry in Washington. Given this information, we do not project any increase in revenue in the future. However, we do expect an increase in expenditures due to increased costs for salaries and benefits, goods and services and increased agency overhead costs.

If the sunset clause currently in Chapter 16.57 RCW goes into effect at the beginning of fiscal year 2024 (July 1, 2023), livestock inspection fees will return to what they were in 2019. If this happens, we project revenue for fiscal year 2024 will be \$1,817,685 and expenditures will be \$1,983,933 resulting in a deficit of (\$166,247), leaving the fund balance at \$177,206 which is approximately \$157,000 below our two-month operating reserve. Note that fiscal year 2024 is a brand renewal year and our revenue projections include both livestock inspection fees and brand renewal revenue. More importantly, projections for fiscal year 2025 show revenue will be \$1,445,000 and expenditures will be \$2,024,212. Projections show a negative fund balance beginning in October 2024 of (\$8,540). At the conclusion of the fiscal year, we project our fund balance to be (\$402,006). Unfortunately, the agency will be forced to significantly reduce service levels or cease operating the Livestock Identification Program if we end a fiscal year with a negative fund balance. Budget projections for the next four years with current statutes can be found at Enclosure 2.

If the Legislature acts to either remove or extend the sunset clause currently in Chapter 16.57 RCW, the fee structure currently in place will remain the same. If this happens, our projections show an excess of \$131,847 in revenue over expenditures in fiscal year 2024, which is a brand renewal year. In fiscal year 2025, we project revenues to be below expenditures by (\$223,384). However, with a beginning fund balance of \$556,901, we project to conclude fiscal year 2025

with a fund balance of \$335,517 which is \$8,373 above our two-month operating reserve. Budget projections for the next four years with Chapter 16.57 RCW sunset clause removed or extended can be found at Enclosure 3.

Revenue

In fiscal year 2021, total revenue from all sources was \$1,766,459. This was (\$556,826) below revenue received in fiscal year 2020. It is important to note that fiscal year 2020 was a brand renewal year, while fiscal year 2021 was not. Consequently, we received (\$549,233) less in brand revenue this year compared to last year which accounts for the majority of the variance above.

Our livestock inspectors collect approximately one-third of all the beef checkoff fees on behalf of the Washington State Beef Commission and we receive seven and one half cents per head in reimbursement for collecting those fees. This year we received \$20,105 in reimbursement from the Beef Commission. We also collect the Animal Disease Traceability (ADT) program fees and we receive in-kind reimbursement in the form of supplies and equipment. The ADT program also provides 10% of the salary and benefits to our Fiscal Specialist 1 as reimbursement for the collection and disbursement of those fees to the ADT program. This year, the ADT program provided our program with \$34,001 in support, including \$6,701 in salaries and benefits and \$27,300 in supplies and equipment.

There is a \$3,147 variance between Agency Financial Reporting System (AFRS) reported revenue and total revenue from all sources. This is due to a time delay between inspection payments collected in the field and received by the department at the conclusion of the fiscal year. Some payments for inspections completed prior to June 30, 2021 were not received until after July 1, 2021.

Program Revenue	FY 2020	FY 2021	Difference
Livestock inspection fees, licensing fees, application fees, certificate of permit sales, and late fees	\$1,681,449	\$1,653,440	(\$28,009)
Washington State Beef Commission	\$17,389	\$20,105	\$2,716
Electronic Cattle Transaction Reporting (ECTR) system revenue	\$3,516	\$17,741	\$14,225
Estray transfer revenue	\$28,520	\$30,422	\$1,902
Veterinarian and private field livestock inspector certification	\$2,480	\$3,402	\$922
Enforcement Violations	-	\$1,814	\$1,814
Brand recording revenue	\$585,075	\$35,842	(\$549,233)
Interest on fund balance	\$4,856	\$3,693	(\$1,163)
Total Revenue	\$2,323,285	\$1,766,459	(\$556,826)
AFRS Reported Revenue (Enclosure 1)		\$1,763,312	

Livestock Inspections

In fiscal year 2021, we inspected 677,946 cattle and horses and assessed 376,837 cattle handled through certified feedlots for a total of 1,054,783 livestock. This was 34,213 more animals than the previous year. Field cattle were the largest segment, comprising 37.4%, followed by Certified Feedlot Assessments at 35.7%. Public Livestock Markets accounted for 19.4%, USDA-inspected slaughter facilities 3.3%, special sales 2.5%, ECTR 1.2% and horses 0.5%. Note that special sales headcount was tabulated differently in 2020 compared to 2021. In 2020, we only counted animals sold at special sales conducted by individuals or associations that were not a licensed public livestock market. In 2021, we counted animals sold by individuals, associations and licensed public livestock markets selling animals on a day that was not an assigned sale day. As an example, if a market's assigned sale day landed on a state or federal holiday and they chose to sell livestock either the day before or after using a special sale, those animals were counted in the special sale headcount. We feel this tabulation method gives a more accurate depiction of livestock sold at special sales.

Livestock Inspections and Assessments	FY 2020	FY 2021	Difference
Field Cattle	349,754	394,477	44,723
Public Livestock Markets	228,224	205,090	(23,134)
USDA Inspected Slaughter Facilities	50,241	34,499	(15,742)
Special Sales	3,578	26,284	22,706
Electronic Cattle Transaction Reporting (ECTR)	775	12,200	11,425
Horses	3,398	5,396	1,998
Total Livestock Inspected	635,970	677,946	41,976
Certified Feedlot Assessments	384,600	376,837	(7,763)
Total Livestock	1,020,570	1,054,783	34,213

Livestock Inspection Fees

The program has a two-tiered fee structure for a large majority of cattle inspections. We charge \$1.21 per head for "identified" (ID) cattle and \$4.00 per head for "non-identified" (NON-ID). These fees have been in place since July 2019 when ESSB 5959 took effect. ID cattle are those that bear a brand recorded to the owner or have an official electronic 840 series RFID tag. NON-ID cattle are everything else. Either they are not branded, they bear a brand not recorded to the owner, or they do not have an official electronic 840 RFID tag. These fees are charged for all cattle inspections except those cattle inspected at a USDA-inspected slaughter facility

with a daily slaughter capacity of less than 500 head per day. For those inspections, we charge \$4.40 per head regardless of whether the animal is ID or NON-ID. Until 2019, the proportion of ID cattle to NON ID cattle has been 55% and 45% respectively. Since the implementation of ESSB 5959, the proportion of ID vs. NON-ID cattle has shifted dramatically. In 2020, the percentage moved to 66% ID vs. 34% NON-ID. In 2021, the percentage moved again to 78% ID vs. 22% NON-ID. In addition to inspection fees, we charge a \$20 call-out fee per trip, or \$20 per inspector per day at public livestock markets and slaughter facilities.

Field Cattle Inspections

We characterize a number of different inspection types for cattle as field inspections. These include private treaty change of ownerships; out-of-state movements; pasture movements; receiving stations; inventory/certified feedlot entry; annual inspections and lifetime inspections. WSDA livestock inspectors, plus certified veterinarians and private field livestock inspectors, are all able to complete field cattle inspections. In fiscal year 2021, we inspected 394,477 field cattle, which is 44,723 more than the previous year. Eighty-five percent were ID and 15% were NON-ID. Certified veterinarians and private field livestock inspectors accounted for 5,756 (1.46%) of these animals.

Fiscal year 2021 should not be characterized as a typical year for livestock inspections. The livestock industry in Washington dealt with a number of uncommon challenges including severe drought in eastern Washington, the COVID-19 Pandemic, and wildfires throughout the state. In addition, one of the largest cattle businesses in Washington transferred their recorded brand to a different company. We conducted change-of-ownership inspections for 33,848 cattle before we could transfer the brand.

We collected \$634,661 from inspection fees and \$76,489 from call-out fees, totaling \$711,150 in revenue. Certified veterinarians and private field livestock inspectors accounted for \$16,928 (2.39%) of this revenue.

Field Cattle Inspections				
	Number of Cattle	Inspection Fees	Callout Fees	Total Revenue
WSDA Livestock Inspectors	388,721	\$620,817	\$73,405	\$694,222
Certified Veterinarians and Private Field Livestock Inspectors	5,756	\$13,844	\$3,084	\$16,928
Total	394,477	\$634,661	\$76,489	\$711,150

Public Livestock Markets

There are seven licensed public livestock markets in Washington, however only six actively sell cattle and horses. We also inspect cattle at two markets in neighboring states. Washington has an agreement with Idaho and Oregon to inspect Washington cattle that are delivered to public

livestock markets in Lewiston, Idaho and Hermiston, Oregon. When Washington cattle are shipped directly to these two out-of-state markets, our inspectors will inspect the cattle upon arrival and the producer is not required to get an out-of-state movement inspection prior to leaving the state. We include these two out-of-state markets in our public livestock market statistics. We inspected 205,090 cattle and 732 horses during approved public livestock market sale days. This is 23,134 head less than the previous year. As noted above, we tabulated the special sale numbers differently this year than in fiscal year 2020. This year, special sales headcount included those animals sold at a public livestock market holding a special sale that was not on their regular assigned sale day(s). This year, 61% of the cattle were ID and 39% NON-ID at markets. We received \$507,430 in inspection fees, \$18,580 in call-out fees, and \$3,450 in annual licensing fees, totaling \$529,460 in revenue.

USDA Inspected Slaughter Facilities

We inspected 34,499 cattle at Washington slaughter facilities where the United States Department of Agriculture maintains a meat inspection program. This is 15,742 head less than the previous year. We collected \$120,327 in inspection fees and \$20,760 from call-out fees, totaling \$141,087 in revenue. The inspection fees at slaughter facilities are linked to the daily kill capacity of the facility. If the daily capacity of the facility is no more than 500 head (small slaughter), then the inspection fee is \$4.40 per head. If the daily capacity is more than 500 head (large slaughter), then the ID and NON-ID rates apply. There were 24,489 cattle inspected at small slaughter facilities and 10,010 cattle at large slaughter facilities. Of those inspected at large slaughter, 98% were ID and 2% NON-ID. Livestock inspections are required at USDA-inspected slaughter facilities, except when the cattle are accompanied by an inspection certificate or when they originate from a certified feedlot. Historically, we would inspect over 120,000 cattle per year at slaughter facilities. These slaughter facilities are not processing fewer cattle, but we are conducting fewer livestock inspections at these facilities because more cattle are moving through the certified feedlot program.

Special Sales

Special sales includes all sales for youth organizations, individuals and livestock associations. It includes those cattle sold by public livestock markets not on their assigned sale days. We inspected 26,284 cattle and 605 horses at special sales in 2021. This represents an increase of 23,305 livestock from the previous year. This year, 82% of the cattle were ID and 18% were NON-ID. We received \$47,245 from inspection fees and \$1,930 from call-out fees, totaling \$49,175 in revenue.

Electronic Cattle Transaction Reporting (ECTR)

The ECTR system is an inexpensive, electronic and convenient alternative to in-person brand inspection. ECTR offers Washington ranchers and dairy producers an alternative way to meet brand inspection requirements through self-reporting of cattle sales and out-of-state cattle

movement. ECTR meets the critical dual objectives of both livestock identification and animal disease traceability by electronically capturing proof of ownership, registered brand recordings, and official individual identification. All cattle producers who use ECTR are required to apply official electronic 840 series RFID tags to their cattle in order to use the system.

In November 2019 when ECTR was retooled to meet statutory requirements, the program launched a promotion for new users. Producers who registered for ECTR were eligible for free official RFID tags:

- 40 tags and one RFID tag applicator for producers with herds of 50 head or less.
- 100 tags and one RFID tag applicator for producers with herds of more than 50 head.

To make the ECTR system even more affordable, and to continue to advance animal disease traceability, the program launched an additional promotion in June 2021 for current users that renew their license. Current users that choose to renew their ECTR license will receive additional free 840 RFID tags. The number of tags awarded will be based on the volume of cattle the user recorded in ECTR the year prior. For example, if users recorded 100 head of cattle last year in ECTR, users will receive 100 tags.

The Animal Health program utilized general fund state funding to purchase 7,000 840 RFID tags for this promotion, totaling \$12,250. The Animal Disease Traceability program utilizes USDA APHIS federal cooperative agreement funding to cover the costs for staff time to package and distribute the tags as well as the shipping charges. It costs approximately \$30.00 per order to package, distribute, and ship each order of tags.

In fiscal year 2021, there were 57 registered users, and 563 transactions involving 12,200 cattle. While 10,792 head of cattle left Washington on ECTR certificates, 1,408 head of cattle were in-state changes of ownership. One registered user represents 87% of cattle recorded in ECTR. Revenue from ECTR registrations and transactions in fiscal year 2021 totaled \$17,741.

Field Horse Inspections

We inspected 4,059 horses during field inspections, which includes change of ownerships, out-of-state movements, horse annual inspections, horse lifetime inspections, one-way group inspections, annual group inspections and receiving stations. Horses sold at public livestock markets and special sales are included with those sections above. Collectively, WSDA livestock inspectors along with certified veterinarians and private field livestock inspectors received \$76,877 in inspection fees and \$21,122 in call-out fees, totaling \$98,999 in revenue. Certified inspectors accounted for 29% of all field horses inspected and 42% of the revenue collected.

Field Horse Inspections				
	Number of Horses	Inspection Fees	Callout Fees	Total Revenue
WSDA Livestock Inspectors	2,878	\$44,394	\$13,079	\$57,473
Certified Veterinarians and Private Field Livestock Inspectors	1,181	\$32,483	\$9,043	\$41,526
Total	4,059	\$76,877	\$22,122	\$98,999

Certified Feedlots

We assessed 376,837 cattle handled through certified feedlots. This is 7,763 less cattle than the previous year. We received \$105,514 in assessment fees, \$6,545 in annual licensing fees and \$2,060 in call-out fees, totaling \$114,119 in revenue. As noted above, cattle that are handled through a certified feedlot do not receive a livestock inspection when they are delivered to a Washington slaughter facility. Instead, we conduct monthly audits and assess 28 cents per head of cattle handled through the feedlot. Certified feedlots are required to provide a monthly report to the program of the number of cattle received, the number of cattle on feed, and the number of cattle shipped out of the feedlot along with a copy of all livestock inspection certificates for the cattle received in the feedlot for the month.

Brand Recording

Washington brands are recorded for four years. The fee to record a brand is \$132. There are currently 5,741 active brands. In fiscal year 2021, we recorded 313 new brands. Total brand recording revenue for fiscal year 2021 was \$35,840. The program initiated a two-year staggered brand renewal cycle in 2019 pursuant to ESSB 5959. Half of the brands renewed in December 2019 will be eligible for renewal again in December 2021.

Expenditures

Total program expenditures were \$1,807,927. This is \$136,981 less than the previous year. Employee salaries and benefits make up the largest portion of expenses at 65%, followed by agency operations support at 15%, goods and services at 9%, travel and Motor Pool at 7%, and 4% from grants, client services, professional service contracts, capital outlays and interagency reimbursements. The program employs 19 staff. There are 14 brand inspectors and one brand clerk spread throughout Washington. Three of the brand inspectors are working field supervisors. There are four staff at the agency headquarters in Olympia including the brand recorder, fiscal specialist, program assistant and program manager. Similar to livestock inspections, fiscal year 2021 expenditures should not be characterized as a typical year. We experienced a number of staff vacancies for extended periods which reduced our overall costs. Detailed fiscal year 2021 expenditure information can be found at Enclosure 1.

Expenditures	FY2020	FY 2021	Difference
Salaries and benefits	\$1,267,889	\$1,184,055	(\$83,834)
Goods and services	\$181,500	\$170,531	(\$10,969)
Travel and motor pool	\$154,641	\$124,550	(\$30,091)
Grants, client services, professional service contracts, capital outlays, and interagency reimbursements	\$78,123	\$66,057	(\$12,066)
Subtotal Program Expenditures	\$1,682,153	\$1,545,193	(\$136,960)
Agency Operations Support	\$262,755	\$262,734	(\$21)
Total Expenditures	\$1,944,908	\$1,807,927	(\$136,981)

Certified Veterinarians and Private Field Livestock Inspectors

The certified veterinarian program began in 1998 and allows accredited veterinarians to be trained by the agency and conduct livestock inspections on behalf of the WSDA director. Recent legislation expanded this program and allows the director to enter into agreements with private field livestock inspectors. These private individuals receive the same training as veterinarians and may conduct change of ownership, out-of-state movement, annual, and lifetime inspections for field livestock. By rule, inspectors must recertify every three years. We conduct training 11 times per year (every month except December). This year, all training sessions were held online.

There are currently 104 people certified to conduct livestock inspections on behalf of the director – 83 certified veterinarians and 21 private field livestock inspectors. With only 14 WSDA inspectors and over 100 certified inspectors, these inspectors serve a vital role in the livestock identification program. They are often able to provide inspections for customers when or where there may not be a WSDA livestock inspector available. This year, certified inspectors accounted for over 40% of all field horses inspected, and collected over \$58,000 in revenue. Certified veterinarians accounted for 81% of this revenue while private field livestock inspectors accounted for 19%.

Livestock Identification Advisory Committee

ESSB 5959 expanded the livestock identification advisory committee from six members to 12 members. There are two seats each for six industry segments: beef producers, dairy producers, cattle feeders, public livestock market owners, meat processors, and horse producers. As of June 30, 2021, the committee had seven members seated. There are vacancies in the following positions: one beef producer, one livestock market owner, one dairy producer, and two meat processors. The program solicited nominations for the vacant positions by sending correspondence to organizations that represent those groups. The program submitted an

industry article to the following organizations on April 14, 2021 soliciting nominations: Washington Dairy Federation, Washington Cattlemen’s Association, Cattle Producers of Washington, Washington Cattle Feeders, Washington State University Extension, and Washington State Veterinary Medical Association.

The committee must hold at least two meetings annually. The committee held two meetings; on February 17, 2021 online via Microsoft Teams, and on April 28, 2021 online via Microsoft Teams.

Current Committee Members

Position 1 - Beef Producer – Neil Kayser

Position 2 – Beef Producer – Vacant

Position 3 – Public Livestock Market Owner - Vacant

Position 4 – Public Livestock Market Owner - Brenda Balmelli

Position 5 – Horse Producer - Brandon Meeks

Position 6 – Horse Producer - Steve Tomson

Position 7 – Dairy Producer - Joan DeBruin

Position 8 – Dairy Producer - Vacant

Position 9 – Cattle Feeder – Jesse Fletcher

Position 10 – Cattle Feeder - Clint Carl

Position 11 – Meat Processor - Vacant

Position 12 – Meat Processor - Vacant

Recommendations

In accordance with RCW 16.57.460, this report must include any recommendations for making the program more efficient, improving the program, or modifying livestock inspection fees to cover the costs of the program. The report must also address the financial status of the program, including whether there is a need to review fees so that the program continues to be supported by fees.

First and foremost, we recommend the Legislature remove or extend the “sunset clause” included in ESSB 5959. As written, the current livestock inspection fees will end on June 30, 2023. Effective July 1, 2023, the fees will revert to what they were in 2019. If this sunset clause takes effect, we project the program will have a negative fund balance at the end of

fiscal year 2024, and will be forced to significantly reduce service levels or cease operations. If the sunset clause is removed and the fee structure remains, our current budget projections show a positive fund balance above the two-month operating reserve through fiscal year 2028. It is not until fiscal year 2029 that the fund balance goes below the two-month operating reserve. Even though the program's base revenue from inspections and licensing fees will be less than expenditures in any given year, the revenue from brand renewals every two years is projected to keep the fund balance above the two-month operating reserve. It is important to caveat these projections with the knowledge that 2021 was not a typical year of livestock inspections and program expenditures given drought, wildfires, COVID-19, staff vacancies, and other factors out of our control.

Other alternatives to reducing expenditures, but keeping the current service level, may include increasing the use of private field inspectors or certified veterinarians and increasing the use of the Electronic Cattle Transaction Reporting System.

We recommend exploring options to reduce costs and program deficits at public livestock markets. One idea may be to shift clerking responsibilities to market staff or to private field inspectors or certified veterinarians. This would reduce inspector time at markets, which should reduce expenditures. It is unknown if the time savings at the markets would be shifted to additional work elsewhere. Additionally, placing set hours that inspectors would be at public livestock markets may merit exploration. Concerns were expressed regarding market liability if inspection certificates are incorrect and additional discussion is warranted in this area.

We recommend abolishing the two-tiered fee structure and moving to a single inspection fee for cattle. This will perhaps encourage more producers who do not brand their livestock or use 840 RFID tags to participate in the program. As fiscal year 2021 showed, with such a large discrepancy between the ID rate of \$1.21 and the non-ID rate of \$4, many producers who support the program are already shifting to recording a brand and using it or using the 840 series RFID tag. We assume this shift will continue if this large discrepancy in inspection fees remains in effect. It is possible producers who do not identify their livestock with either a recorded brand or individual identification are simply not getting a brand inspection during private treaty change of ownerships. These unknown changes of ownership of unbranded cattle are impossible to trace back for animal disease traceability and for asset protection.

We recommend the Legislature review the inspection fee for cattle at slaughter facilities with a daily capacity of less than 500 animals. As currently written, RCW 16.57.220 (4) states; "The fee for inspection of cattle at a processing plant with a daily capacity of no more than five hundred head of cattle where the United States Department of Agriculture maintains a meat inspection program is four dollars and forty cents per head, with a call out fee of twenty dollars." This means there is no distinction between ID cattle and non-ID cattle at these facilities. They are all charged a \$4.40 per-head inspection fee. This is the only mandatory inspection point for cattle that assesses this type of fee. All others recognize the option of identified versus non-identified. This places these slaughter facilities at a competitive disadvantage when their customers are

required to pay a higher fee for the same service. We want to even the playing field for all field inspections and feel producers should pay the same for all field inspections regardless of where they take place.

We recommend reviewing the legislative intent for certified veterinarians and private field livestock inspectors remitting call-out fees to WSDA. As written, the statute requires certified veterinarians and private field livestock inspectors to remit the call-out fees along with the required livestock inspection fees to the department. Many certified veterinarians and private inspectors have told us this requirement does not make sense. They are allowed by law to charge fees above and beyond the required inspection fees to cover their costs. Requiring them to submit a minimum call-out fee to WSDA forces them to charge two call-out fees, one for WSDA and one for themselves to cover their costs. Removing this requirement would result in \$12,127 revenue loss from call-out fees, but we feel it would incentivize more private inspectors and veterinarians to become certified. Moreover, implementing a system where private inspectors retain a portion of the fees collected and submit the remainder to the agency to cover the costs of administering the private inspector program merits exploration.

We recommend reviewing the infraction penalty fees. In many instances, it is less expensive to receive an infraction penalty fee than to have a brand inspection. As an example, the penalty for selling animals without a required brand inspection is \$100 for the first offense. A producer could sell 25 unbranded animals to their neighbor without a brand inspection and the penalty for that infraction would cost less than a brand inspection. In order to operate as a legitimate regulatory body, the program needs to have penalty fees set to an appropriate level where the risk is greater than the reward.

A draft of this report was shared and discussed with Advisory Committee members and industry stakeholders on July 13, 2021. Nearly all industry segments indicated no support for a fee increase at this time.

Livestock Identification Program - Fiscal Year 2021													
Sub Fund 361 Livestock ID	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	FY Total
Beginning Fund Balance	\$ 378,300	\$ 388,409	\$ 360,658	\$ 326,803	\$ 319,894	\$ 315,765	\$ 305,287	\$ 294,959	\$ 242,134	\$ 309,142	\$ 319,774	\$ 330,677	\$ 333,684
Revenue													
Base Revenue	\$ 115,390	\$ 126,432	\$ 133,546	\$ 173,848	\$ 146,482	\$ 132,148	\$ 123,893	\$ 90,636	\$ 197,747	\$ 155,254	\$ 145,974	\$ 182,429	\$ 1,723,778
3104 - Brand inspections, license fees	\$ 113,067	\$ 123,945	\$ 130,610	\$ 165,115	\$ 143,297	\$ 128,800	\$ 119,657	\$ 87,108	\$ 194,759	\$ 151,201	\$ 141,895	\$ 150,839	\$ 1,650,294
3104 - Beef Commission	\$ 1,212	\$ 1,667	\$ 943	\$ 1,265	\$ 1,623	\$ 1,588	\$ 1,957	\$ 1,679	\$ 1,496	\$ 1,892	\$ 2,002	\$ 2,781	\$ 20,105
3102 - ECTR	\$ 510	\$ 455	\$ 1,237	\$ 1,987	\$ 1,165	\$ 1,581	\$ 1,679	\$ 1,669	\$ 1,372	\$ 2,041	\$ 2,077	\$ 1,970	\$ 17,741
3127 - Estray Transfer	\$ -	\$ -	\$ -	\$ 3,702	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 26,720	\$ 30,422
3126 - Vet Certification	\$ 600	\$ 365	\$ 600	\$ 120	\$ 397	\$ 180	\$ 600	\$ 180	\$ 120	\$ 120	\$ -	\$ 120	\$ 3,402
3130 - Enforcement Violations	\$ -	\$ -	\$ 156	\$ 1,658	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,814
Brand Recording Revenue	\$ 5,764	\$ 2,726	\$ 2,614	\$ 4,154	\$ 2,513	\$ 4,442	\$ 1,409	\$ 2,113	\$ 1,834	\$ 2,527	\$ 1,854	\$ 3,894	\$ 35,842
3106 - Brand renewals / new brands	\$ 5,439	\$ 2,526	\$ 2,464	\$ 3,904	\$ 2,388	\$ 4,142	\$ 1,384	\$ 2,113	\$ 1,809	\$ 2,552	\$ 1,854	\$ 3,894	\$ 34,467
3123 - Brand Recording Late Fee	\$ 325	\$ 200	\$ 150	\$ 250	\$ 125	\$ 300	\$ 25	\$ -	\$ 25	\$ (25)	\$ -	\$ -	\$ 1,375
Interest	\$ -	\$ 377	\$ 380	\$ 372	\$ 380	\$ 352	\$ 274	\$ 299	\$ 233	\$ 274	\$ 296	\$ 456	\$ 3,693
Total Revenue (AFRS Reporting)	\$ 121,154	\$ 129,535	\$ 136,540	\$ 178,374	\$ 149,375	\$ 136,942	\$ 125,576	\$ 93,048	\$ 199,814	\$ 158,055	\$ 148,123	\$ 186,779	\$ 1,763,312
Expenditures													
A - Salaries & Wages	\$ 60,091	\$ 65,957	\$ 67,786	\$ 79,628	\$ 71,520	\$ 64,510	\$ 58,886	\$ 59,311	\$ 63,717	\$ 67,851	\$ 70,012	\$ 70,166	\$ 799,435
B - Employee Benefits	\$ 28,582	\$ 29,982	\$ 31,407	\$ 37,847	\$ 32,757	\$ 31,661	\$ 30,251	\$ 31,217	\$ 31,917	\$ 31,379	\$ 32,461	\$ 35,159	\$ 384,620
C - Professional Service Contracts	\$ -	\$ -	\$ 25,380	\$ 21,735	\$ -	\$ 16,445	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 63,560
E - Goods and Services	\$ 300	\$ 30,661	\$ 13,957	\$ 12,554	\$ 18,893	\$ 10,640	\$ 15,572	\$ 10,577	\$ 6,922	\$ 17,539	\$ 3,359	\$ 29,557	\$ 170,531
G - Travel & Motor Pool	\$ 177	\$ 8,791	\$ 9,970	\$ 10,305	\$ 8,440	\$ 1,769	\$ 9,300	\$ 22,840	\$ 8,355	\$ 8,759	\$ 9,494	\$ 26,350	\$ 124,550
J - Capital Outlays	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 645	\$ 1,145
N - Grants, Benefits, Client Services	\$ -	\$ -	\$ -	\$ 1,319	\$ -	\$ -	\$ -	\$ 33	\$ -	\$ -	\$ -	\$ -	\$ 1,352
T - Interagency Reimbursements	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Program Expenditures	\$ 89,150	\$ 135,391	\$ 148,500	\$ 163,388	\$ 131,610	\$ 125,525	\$ 114,009	\$ 123,978	\$ 110,911	\$ 125,528	\$ 115,326	\$ 161,877	\$ 1,545,193
Agency Operations Support	\$ 21,895	\$ 21,895	\$ 21,895	\$ 21,895	\$ 21,895	\$ 21,895	\$ 21,895	\$ 21,895	\$ 21,895	\$ 21,895	\$ 21,895	\$ 21,895	\$ 262,734
Total Expenditures	\$ 111,045	\$ 157,286	\$ 170,395	\$ 185,283	\$ 153,505	\$ 147,420	\$ 135,904	\$ 145,873	\$ 132,806	\$ 147,423	\$ 137,221	\$ 183,772	\$ 1,807,927
Excess of Revenues over (under) Expenditures	\$ 10,109	\$ (27,751)	\$ (33,855)	\$ (6,909)	\$ (4,130)	\$ (10,478)	\$ (10,328)	\$ (52,825)	\$ 67,008	\$ 10,632	\$ 10,903	\$ 3,008	\$ (44,615)
Ending Fund Balance	\$ 388,409	\$ 360,658	\$ 326,803	\$ 319,894	\$ 315,765	\$ 305,287	\$ 294,959	\$ 242,134	\$ 309,142	\$ 319,774	\$ 330,677	\$ 333,684	\$ 333,684
Program FTE	14.76	16.00	16.72	19.88	17.62	16.24	14.27	14.10	15.31	16.27	17.04	17.14	16.28
LID Admin FTE	0.50	0.57	0.61	0.61	0.55	0.54	0.55	0.58	0.54	0.56	0.57	0.54	0.56
Total FTE	15.26	16.57	17.33	20.49	18.17	16.78	14.82	14.68	15.85	16.83	17.61	17.68	16.84

Washington State Department of Agriculture
Livestock Identification Program

Sub Fund 361 Livestock ID

Projected Fund Balance 2021-23 Biennium

		FY 22 Projection												
		Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	FY TOTAL
Beginning Fund Balance		333,684	301,688	303,728	305,093	391,656	461,165	536,032	540,709	479,208	510,439	513,970	507,447	
Revenue (projection based on prior biennium actuals)														
Revenue (including brand renewals)		121,154	155,290	168,915	240,013	223,158	242,918	158,627	92,749	199,581	157,781	147,827	186,323	2,094,336
Interest		-	-	-	-	-	-	-	-	-	-	-	-	-
Total Revenue		121,154	155,290	168,915	240,013	223,158	242,918	158,627	92,749	199,581	157,781	147,827	186,323	2,094,336
Expenditures														
46610 - LID		119,900	120,000	134,300	120,200	120,400	134,800	120,700	121,000	135,100	121,000	121,100	135,200	1,503,700
46620- Impound		50	50	50	50	50	50	50	50	50	50	50	50	600
46630- Electronic Cattle Trans Reporting (ECTR)		200	200	200	200	200	200	200	200	200	200	200	200	2,400
46690 - LID Admin		7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	90,000
Agency Ops Support		25,500	25,500	25,500	25,500	25,500	25,500	25,500	25,500	25,500	25,500	25,500	25,500	306,000
Total Expenditures		153,150	153,250	167,550	153,450	153,650	168,050	153,950	154,250	168,350	154,250	154,350	168,450	1,902,700
Excess of Revenues over (under) Expenditures		(31,996)	2,040	1,365	86,563	69,508	74,868	4,677	(61,502)	31,231	3,531	(6,523)	17,873	191,636
Ending Fund Balance		301,688	303,728	305,093	391,656	461,165	536,032	540,709	479,208	510,439	513,970	507,447	525,320	
FTEs		16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	

		FY 23 Projection											FY TOTAL	BIENNIAL TOTAL	
		Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23		
Beginning Fund Balance		525,320	490,218	463,018	428,185	449,624	441,851	406,937	375,164	310,531	338,301	338,701	329,044		
Revenue															
Revenue (projection based on prior biennium actuals)		121,154	129,158	136,160	178,002	148,995	136,590	125,302	92,749	199,581	157,781	147,827	186,323	1,759,620	3,853,956
Interest		-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Revenue		121,154	129,158	136,160	178,002	148,995	136,590	125,302	92,749	199,581	157,781	147,827	186,323	1,759,620	3,853,956
Expenditures (based on June projection plus 2% sal/ben, 1% other)															
46610 - LID		122,706	122,808	137,443	123,013	123,217	137,954	123,524	123,831	138,261	123,831	123,934	138,364	1,538,887	3,042,587
46620- Impound		150	150	150	150	150	150	150	150	150	150	150	150	1,800	2,400
46630- Electronic Cattle Trans Reporting (ECTR)		300	300	300	300	300	300	300	300	300	300	300	300	3,600	6,000
46690 - LID Admin		7,600	7,600	7,600	7,600	7,600	7,600	7,600	7,600	7,600	7,600	7,600	7,600	91,200	181,200
Agency Ops Support		25,500	25,500	25,500	25,500	25,500	25,500	25,500	25,500	25,500	25,500	25,500	25,500	306,000	612,000
Total Expenditures		156,256	156,358	170,993	156,563	156,767	171,504	157,074	157,381	171,811	157,381	157,484	171,914	1,941,487	3,844,187
Excess of Revenues over (under) Expenditures		(35,102)	(27,200)	(34,833)	21,439	(7,772)	(34,915)	(31,772)	(64,633)	27,770	400	(9,657)	14,410	(181,867)	9,769
Ending Fund Balance		490,218	463,018	428,185	449,624	441,851	406,937	375,164	310,531	338,301	338,701	329,044	343,454		
FTEs		16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00		

Estimated 2 months of operating costs

320,349

Salaries/Benefits Increase:

2%

All other Expenditures increase:

1%

Salaries/Benefits represent % of total expenditures:

67%

Salaries increase 2% each fiscal year- All other expenditure increase 1%.

Agency Operations Support = 25% of prior biennium salaries and benefits

Sub Fund 361 Livestock ID

Projected Fund Balance 2023-25 Biennium

FY 24 Projection (IF CURRENT 16.57 RCW SUNSET CLAUSE GOES INTO EFFECT)													
	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	FY TOTAL
Beginning Fund Balance	343,454	304,207	264,856	284,087	318,086	351,876	370,584	408,945	368,546	313,380	272,981	232,477	
Revenue (projection based on prior biennium actuals)													
Revenue (including brand renewals)	120,417	120,417	193,977	193,977	193,977	193,977	198,862	120,417	120,417	120,417	120,417	120,417	1,817,685
Interest	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Revenue	120,417	120,417	193,977	193,977	193,977	193,977	198,862	120,417	120,417	120,417	120,417	120,417	1,817,685
Expenditures (based on June projection plus 2% sal/ben, 1% other)													
46610 - LID	125,577	125,682	140,659	125,891	126,101	141,182	126,415	126,729	141,497	126,729	126,834	141,601	1,574,897
46620- Impound	154	154	154	154	154	154	154	154	154	154	154	154	1,842
46630- Electronic Cattle Trans Reporting (ECTR)	400	400	400	400	400	400	400	400	400	400	400	400	4,800
46690 - LID Admin	7,778	7,778	7,778	7,778	7,778	7,778	7,778	7,778	7,778	7,778	7,778	7,778	93,334
Agency Ops Support	25,755	25,755	25,755	25,755	25,755	25,755	25,755	25,755	25,755	25,755	25,755	25,755	309,060
Total Expenditures	159,663	159,768	174,745	159,978	160,187	175,269	160,501	160,815	175,583	160,815	160,920	175,688	1,983,933
Excess of Revenues over (under) Expenditures	(39,247)	(39,351)	19,232	33,999	33,790	18,708	38,361	(40,399)	(55,166)	(40,399)	(40,503)	(55,271)	(166,247)
Ending Fund Balance	304,207	264,856	284,087	318,086	351,876	370,584	408,945	368,546	313,380	272,981	232,477	177,206	
FTEs	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	

FY 25 Projection (IF CURRENT 16.57 RCW SUNSET CLAUSE GOES INTO EFFECT)													FY TOTAL	BIENNIAL TOTAL
	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25		
Beginning Fund Balance	177,206	134,736	92,158	34,252	(8,540)	(51,547)	(109,988)	(153,317)	(196,966)	(255,729)	(299,379)	(343,136)		
Revenue														
Revenue (projection based on prior biennium actuals)	120,417	120,417	120,417	120,417	120,417	120,417	120,417	120,417	120,417	120,417	120,417	120,417	1,445,000	3,262,685
Interest	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Revenue	120,417	120,417	120,417	120,417	120,417	120,417	120,417	120,417	120,417	120,417	120,417	120,417	1,445,000	3,262,685
Expenditures (based on June projection plus 2% sal/ben, 1% other)														
46610 - LID	128,515	128,623	143,950	128,837	129,051	144,486	129,373	129,695	144,808	129,695	129,802	144,915	1,611,749	3,186,646
46620- Impound	157	157	157	157	157	157	157	157	157	157	157	157	1,885	3,727
46630- Electronic Cattle Trans Reporting (ECTR)	500	500	500	500	500	500	500	500	500	500	500	500	6,000	10,800
46690 - LID Admin	7,960	7,960	7,960	7,960	7,960	7,960	7,960	7,960	7,960	7,960	7,960	7,960	95,518	188,852
Agency Ops Support	25,755	25,755	25,755	25,755	25,755	25,755	25,755	25,755	25,755	25,755	25,755	25,755	309,060	618,120
Total Expenditures	162,887	162,995	178,322	163,209	163,423	178,858	163,745	164,066	179,180	164,066	164,174	179,287	2,024,212	4,008,145
Excess of Revenues over (under) Expenditures	(42,471)	(42,578)	(57,905)	(42,792)	(43,007)	(58,441)	(43,328)	(43,650)	(58,763)	(43,650)	(43,757)	(58,870)	(579,212)	(745,460)
Ending Fund Balance	134,736	92,158	34,252	(8,540)	(51,547)	(109,988)	(153,317)	(196,966)	(255,729)	(299,379)	(343,136)	(402,006)		
FTEs	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00		

Estimated 2 months of operating costs 334,012

Salaries/Benefits Increase: 2% All other Expenditures increase: 1%

Salaries/Benefits represent % of total expenditures: 67%
Salaries increase 2% each fiscal year- All other expenditure increase 1%.
Agency Operations Support = 25% of prior biennium salaries and benefits

Sub Fund 361 Livestock ID

Projected Fund Balance 2021-23 Biennium

		FY 2022 Projection												
		Jul-21	Aug-21	Sep-21	Oct-21	Nov-21	Dec-21	Jan-22	Feb-22	Mar-22	Apr-22	May-22	Jun-22	FY TOTAL
Beginning Fund Balance		333,684	305,088	310,528	315,293	405,256	478,165	556,432	564,509	506,408	541,039	547,970	544,847	
Revenue (projection based on prior biennium actuals)														
Revenue (including brand renewals)		121,154	155,290	168,915	240,013	223,158	242,918	158,627	92,749	199,581	157,781	147,827	186,323	2,094,336
Interest		-	-	-	-	-	-	-	-	-	-	-	-	-
Total Revenue		121,154	155,290	168,915	240,013	223,158	242,918	158,627	92,749	199,581	157,781	147,827	186,323	2,094,336
Expenditures														
46610 - LID		119,900	120,000	134,300	120,200	120,400	134,800	120,700	121,000	135,100	121,000	121,100	135,200	1,503,700
46620- Impound		50	50	50	50	50	50	50	50	50	50	50	50	600
46630- Electronic Cattle Trans Reporting (ECTR)		200	200	200	200	200	200	200	200	200	200	200	200	2,400
46690 - LID Admin		7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	7,500	90,000
Agency Ops Support		22,100	22,100	22,100	22,100	22,100	22,100	22,100	22,100	22,100	22,100	22,100	22,100	265,200
Total Expenditures		149,750	149,850	164,150	150,050	150,250	164,650	150,550	150,850	164,950	150,850	150,950	165,050	1,861,900
Excess of Revenues over (under) Expenditures		(28,596)	5,440	4,765	89,963	72,908	78,268	8,077	(58,102)	34,631	6,931	(3,123)	21,273	232,436
Ending Fund Balance		305,088	310,528	315,293	405,256	478,165	556,432	564,509	506,408	541,039	547,970	544,847	566,120	
FTEs		16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	

		FY 2023 Projection											FY TOTAL	BIENNIAL TOTAL	
		Jul-22	Aug-22	Sep-22	Oct-22	Nov-22	Dec-22	Jan-23	Feb-23	Mar-23	Apr-23	May-23	Jun-23		
Beginning Fund Balance		566,120	534,418	510,618	479,185	504,024	499,651	468,137	439,764	378,531	409,701	413,501	407,244		
Revenue															
Revenue (projection based on prior biennium actuals)		121,154	129,158	136,160	178,002	148,995	136,590	125,302	92,749	199,581	157,781	147,827	186,323	1,759,620	3,853,956
Interest		-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Revenue		121,154	129,158	136,160	178,002	148,995	136,590	125,302	92,749	199,581	157,781	147,827	186,323	1,759,620	3,853,956
Expenditures (based on June projection plus 2% sal/ben, 1% other)															
46610 - LID		122,706	122,808	137,443	123,013	123,217	137,954	123,524	123,831	138,261	123,831	123,934	138,364	1,538,887	3,042,587
46620- Impound		150	150	150	150	150	150	150	150	150	150	150	150	1,800	2,400
46630- Electronic Cattle Trans Reporting (ECTR)		300	300	300	300	300	300	300	300	300	300	300	300	3,600	6,000
46690 - LID Admin		7,600	7,600	7,600	7,600	7,600	7,600	7,600	7,600	7,600	7,600	7,600	7,600	91,200	181,200
Agency Ops Support		22,100	22,100	22,100	22,100	22,100	22,100	22,100	22,100	22,100	22,100	22,100	22,100	265,200	530,400
Total Expenditures		152,856	152,958	167,593	153,163	153,367	168,104	153,674	153,981	168,411	153,981	154,084	168,514	1,900,687	3,762,587
Excess of Revenues over (under) Expenditures		(31,702)	(23,800)	(31,433)	24,839	(4,372)	(31,515)	(28,372)	(61,233)	31,170	3,800	(6,257)	17,810	(141,067)	91,369
Ending Fund Balance		534,418	510,618	479,185	504,024	499,651	468,137	439,764	378,531	409,701	413,501	407,244	425,054		
FTEs		16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00		

Estimated 2 months of operating costs 313,549

Salaries/Benefits Increase: 2% All other Expenditures increase: 1%

Salaries/Benefits represent % of total expenditures: 67%
Salaries increase 2% each fiscal year- All other expenditure increase 1%.
Agency Operations Support = 25% of prior biennium salaries and benefits

Sub Fund 361 Livestock ID

Projected Fund Balance 2023-25 Biennium	FY 24 Projection (ESSB 5959 SUNSET CLAUSE REMOVED)												FY TOTAL
	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	May-24	Jun-24	
Beginning Fund Balance	425,054	389,978	387,369	383,010	462,766	525,012	589,727	589,292	524,659	552,091	552,491	542,831	
Revenue (projection based on prior biennium actuals)													
Revenue (including brand renewals)	121,154	153,725	166,953	236,300	218,999	236,550	156,632	92,749	199,581	157,781	147,827	186,323	2,074,572
Interest	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Revenue	121,154	153,725	166,953	236,300	218,999	236,550	156,632	92,749	199,581	157,781	147,827	186,323	2,074,572
Expenditures (based on June projection plus 2% sal/ben, 1% other)													
46610 - LID	125,577	125,682	140,659	125,891	126,101	141,182	126,415	126,729	141,497	126,729	126,834	141,601	1,574,897
46620- Impound	154	154	154	154	154	154	154	154	154	154	154	154	1,842
46630- Electronic Cattle Trans Reporting (ECTR)	400	400	400	400	400	400	400	400	400	400	400	400	4,800
46690 - LID Admin	7,778	7,778	7,778	7,778	7,778	7,778	7,778	7,778	7,778	7,778	7,778	7,778	93,334
Agency Ops Support	22,321	22,321	22,321	22,321	22,321	22,321	22,321	22,321	22,321	22,321	22,321	22,321	267,852
Total Expenditures	156,229	156,334	171,311	156,544	156,753	171,835	157,067	157,381	172,149	157,381	157,486	172,254	1,942,725
Excess of Revenues over (under) Expenditures	(35,076)	(2,609)	(4,358)	79,756	62,246	64,715	(435)	(64,633)	27,432	400	(9,659)	14,070	131,847
Ending Fund Balance	389,978	387,369	383,010	462,766	525,012	589,727	589,292	524,659	552,091	552,491	542,831	556,901	
FTEs	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	

Projected Fund Balance 2023-25 Biennium	FY 25 Projection (ESSB 5959 SUNSET CLAUSE REMOVED)												FY TOTAL	BIENNIAL TOTAL
	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25		
Beginning Fund Balance	556,901	518,601	488,198	449,470	467,696	456,702	417,867	382,858	314,975	338,810	335,959	323,046		
Revenue														
Revenue (projection based on prior biennium actuals)	121,154	129,158	136,160	178,002	148,995	136,590	125,302	92,749	199,581	157,781	147,827	186,323	1,759,620	3,834,192
Interest	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Revenue	121,154	129,158	136,160	178,002	148,995	136,590	125,302	92,749	199,581	157,781	147,827	186,323	1,759,620	3,834,192
Expenditures (based on June projection plus 2% sal/ben, 1% other)														
46610 - LID	128,515	128,623	143,950	128,837	129,051	144,486	129,373	129,695	144,808	129,695	129,802	144,915	1,611,749	3,186,646
46620- Impound	157	157	157	157	157	157	157	157	157	157	157	157	1,885	3,727
46630- Electronic Cattle Trans Reporting (ECTR)	500	500	500	500	500	500	500	500	500	500	500	500	6,000	10,800
46690 - LID Admin	7,960	7,960	7,960	7,960	7,960	7,960	7,960	7,960	7,960	7,960	7,960	7,960	95,518	188,852
Agency Ops Support	22,321	22,321	22,321	22,321	22,321	22,321	22,321	22,321	22,321	22,321	22,321	22,321	267,852	535,704
Total Expenditures	159,453	159,561	174,888	159,775	159,989	175,424	160,311	160,632	175,746	160,632	160,740	175,853	1,983,004	3,925,729
Excess of Revenues over (under) Expenditures	(38,300)	(30,403)	(38,728)	18,227	(10,994)	(38,834)	(35,009)	(67,884)	23,835	(2,851)	(12,913)	10,471	(223,384)	(91,537)
Ending Fund Balance	518,601	488,198	449,470	467,696	456,702	417,867	382,858	314,975	338,810	335,959	323,046	333,517		
FTEs	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00	16.00		

Estimated 2 months of operating costs 327,144

Salaries/Benefits Increase: 2% All other Expenditures increase: 1%

Salaries/Benefits represent % of total expenditures: 67%
Salaries increase 2% each fiscal year- All other expenditure increase 1%.
Agency Operations Support = 25% of prior biennium salaries and benefits