



# Washington State Health Benefit Exchange

## Report to the Legislature

March 31, 2016

# Report to the Legislature

This report includes:

- A report of all expenses;
- Beginning and ending fund balances by fund source;
- Any contracts or contract amendments signed by the Exchange; and
- An accounting of staff required to operate the Exchange broken out by full time equivalent positions, contracted employees, temporary staff, and any other relevant designation that indicates the staffing level of the Exchange.

The monthly report reflects the financial information, all changes to staffing and contracts as of February 2016.

In March the Exchange has completed its first stage of fund source reconciliation. This work is being completed to implement the new financial system and to prepare for federal grant closures.

The reconciliation identified roughly \$6.5 million in expenditures from July 2015 through November 2015 that were initially categorized as non-appropriated expenditures and which now are reflected in the appropriated expenditures reports. Exchange finance staff are still confirming these numbers and identifying areas to reduce current allotments to cover the additional costs. In December 2015 the accounts payable process was modified to more accurately capture fund source.

The March financial report will reflect additional fund source reconciliation and adjustments which reflect the enacted 2016 supplemental budget.

# REVENUE



## Revenue

SFY 2016 Budget *														SFY 2016 Total	SFY 2017 Total	2015-17 Total
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16			
<b>State 17T</b>	-	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	2,359,833	26,939,000	31,628,000	58,567,000
<b>General Fund-Federal (Medicaid)</b>	-	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	1,856,417	2,271,413	22,692,000	17,735,000	40,427,000
<b>General Fund-State</b>	-	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,333	489,337	5,872,000	5,146,000	11,018,000
<b>Sub-total</b>	-	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>5,120,587</b>	<b>55,503,000</b>	<b>54,509,000</b>	<b>110,012,000</b>
<b>Level II</b>	2,100,000													2,100,000	-	2,100,000
<b>Level I-B</b>	4,920,842													4,920,842	-	4,920,842
<b>Level I-C</b>	22,502,000													22,502,000	-	22,502,000
<b>Federal Grants Sub-total</b>	<b>29,522,842</b>	-	-	-	-	-	-	-	-	-	-	-	-	<b>29,522,842</b>	-	<b>29,522,842</b>
<b>Total Revenue</b>	<b>29,522,842</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>4,705,583</b>	<b>5,120,587</b>	<b>85,025,842</b>	<b>54,509,000</b>	<b>139,534,842</b>

SFY 2016 YTD Actuals and Projections														SFY 2016 Total	SFY 2017 Total	2015-17 Total
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16			
<b>State 17T</b>	6,854,933	2,049,467	-	2,509,685	1,877,249	-	2,485,700	1,799,185	48	-	-	-	-	17,576,267	31,628,000	49,204,267
2% Premium	-	23,985	-	2,509,685	-	-	2,485,700	-	-	-	-	-	-	-	-	-
Assessment Fee-Actuals as of 3/1/16	-	2,025,482	-	-	1,877,249	-	-	1,799,185	48	-	-	-	-	-	-	-
<b>General Fund-Federal (Medicaid)</b>	-	1,502,279	942,235	1,846,861	1,485,649	1,811,823	2,526,898	2,850,118	2,057,749	1,856,417	1,856,417	1,856,417	2,271,413	22,864,277	17,735,000	40,599,277
<b>General Fund-State</b>	-	406,022	327,247	505,861	504,151	444,287	951,216	968,359	865,735	489,333	489,333	489,333	489,337	6,930,216	5,146,000	12,076,216
<b>Sub-total</b>	<b>6,854,933</b>	<b>3,957,768</b>	<b>1,269,482</b>	<b>4,862,407</b>	<b>3,867,049</b>	<b>2,256,110</b>	<b>5,963,814</b>	<b>5,617,662</b>	<b>2,923,533</b>	<b>2,345,750</b>	<b>2,345,750</b>	<b>2,345,750</b>	<b>2,760,750</b>	<b>47,370,760</b>	<b>54,509,000</b>	<b>101,879,760</b>
<b>Level II</b>	4,977,974	(74,200)	240,648	(2,789,357)	(118,399)	(196,288)	283,396	171,507	2,508	-	-	-	-	4,977,974	-	4,977,974
<b>Level I-B</b>	3,047,950	2,793,851	1,220,072	1,451,400	5,923,882	2,093,759	219,191	(109,958)	(721,220)	-	-	-	-	3,047,950	-	3,047,950
<b>Level I-C</b>	22,502,000	475,352	4,171,490	2,664,480	(1,474,729)	944,677	158,408	1,158,901	506,248	-	-	-	-	22,502,000	-	22,502,000
<b>Federal Grants Sub-total</b>	<b>30,527,924</b>	<b>3,195,003</b>	<b>5,632,210</b>	<b>1,326,523</b>	<b>4,330,754</b>	<b>2,842,149</b>	<b>660,995</b>	<b>1,220,449</b>	<b>(212,464)</b>	-	-	-	-	<b>30,527,924</b>	-	<b>30,527,924</b>
<b>Total Revenue</b>	<b>37,382,857</b>	<b>7,152,771</b>	<b>6,901,692</b>	<b>6,188,930</b>	<b>8,197,804</b>	<b>5,098,259</b>	<b>6,624,808</b>	<b>6,838,112</b>	<b>2,711,069</b>	<b>2,345,750</b>	<b>2,345,750</b>	<b>2,345,750</b>	<b>2,760,750</b>	<b>77,898,684</b>	<b>54,509,000</b>	<b>132,407,684</b>

SFY 2016 Variance														SFY 2016 Total	SFY 2017 Total	2015-17 Total
Revenue Source	Beginning Balance	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16			
<b>State 17T</b>	6,854,933	(310,366)	(2,359,833)	149,852	(482,584)	(2,359,833)	125,867	(560,648)	(2,359,785)	(2,359,833)	(2,359,833)	(2,359,833)	(2,359,837)	(10,741,733)	-	(10,741,733)
<b>General Fund-Federal (Medicaid)</b>	-	(354,138)	(914,182)	(9,556)	(370,768)	(44,594)	670,481	993,701	201,332	-	-	-	-	172,277	-	172,277
<b>General Fund-State</b>	-	(83,311)	(162,086)	16,528	14,818	(45,046)	461,883	479,026	376,402	-	-	-	-	1,058,216	-	1,058,216
<b>Sub-total</b>	<b>6,854,933</b>	<b>(747,815)</b>	<b>(3,436,101)</b>	<b>156,824</b>	<b>(838,534)</b>	<b>(2,449,473)</b>	<b>1,258,231</b>	<b>912,079</b>	<b>(1,782,050)</b>	<b>(2,359,833)</b>	<b>(2,359,833)</b>	<b>(2,359,833)</b>	<b>(2,359,837)</b>	<b>(9,511,240)</b>	-	<b>(9,511,240)</b>
<b>Level II</b>	2,877,974	(74,200)	240,648	(2,789,357)	(118,399)	(196,288)	283,396	171,507	2,508	-	-	-	-	(2,480,186)	-	(2,480,186)
<b>Level I-B</b>	(1,872,892)	2,793,851	1,220,072	1,451,400	5,923,882	2,093,759	219,191	(109,958)	(721,220)	-	-	-	-	12,870,977	-	12,870,977
<b>Level I-C</b>	-	475,352	4,171,490	2,664,480	(1,474,729)	944,677	158,408	1,158,901	506,248	-	-	-	-	8,604,827	-	8,604,827
<b>Federal Grants Sub-total</b>	<b>1,005,082</b>	<b>3,195,003</b>	<b>5,632,210</b>	<b>1,326,523</b>	<b>4,330,754</b>	<b>2,842,149</b>	<b>660,995</b>	<b>1,220,449</b>	<b>(212,464)</b>	-	-	-	-	<b>18,995,619</b>	-	<b>18,995,619</b>
<b>Total Revenue</b>	<b>7,860,015</b>	<b>2,447,188</b>	<b>2,196,109</b>	<b>1,483,347</b>	<b>3,492,221</b>	<b>392,676</b>	<b>1,919,225</b>	<b>2,132,529</b>	<b>(1,994,514)</b>	<b>(2,359,833)</b>	<b>(2,359,833)</b>	<b>(2,359,833)</b>	<b>(2,359,837)</b>	<b>9,484,379</b>	-	<b>9,484,379</b>

EXPENSES



**Appropriated Administrative Expenses**

Expenditures	Current Month: February 2016			Year-to-Date			SFY2016	SFY2017	2015-17
	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Budget	Budget
<b>FTE - Appropriated</b>	<b>125.0</b>	<b>125.0</b>	<b>0.0</b>	<b>125.0</b>	<b>125.0</b>	-	<b>125.0</b>	<b>125.0</b>	<b>125.0</b>
<b>Salaries</b>	\$ 820,993	\$ 842,967	\$ 21,974	\$ 6,311,984	\$ 7,132,115	\$ 820,132	\$ 9,863,836	\$ 10,227,295	\$ 20,091,131
<b>Benefits</b>	\$ 260,459	\$ 261,018	\$ 559	\$ 1,974,432	\$ 2,228,561	\$ 254,129	\$ 3,800,661	\$ 3,004,792	\$ 6,805,453
<b>General &amp; Administrative</b>									
Facility	\$ 91,439	\$ 107,788	\$ 16,349	\$ 752,100	\$ 862,304	\$ 110,204	\$ 1,293,463	\$ 1,278,453	\$ 2,571,916
General & Administration	\$ 49,680	\$ 137,870	\$ 88,189	\$ 680,858	\$ 892,923	\$ 212,065	\$ 2,135,592	\$ 1,938,343	\$ 4,073,935
<b>Grand Total</b>	<b>\$ 1,222,571</b>	<b>\$ 1,349,643</b>	<b>\$ 127,071</b>	<b>\$ 9,719,374</b>	<b>\$ 11,115,903</b>	<b>\$ 1,396,529</b>	<b>\$ 17,093,552</b>	<b>\$ 16,448,883</b>	<b>\$ 33,542,435</b>

Salary and benefits budgets have been corrected to include employer paid benefits, actual vacancy savings, and the statewide 3% raise increase. Variance savings will be considered as part of the savings adjustments needed for fiscal year close.



EXPENSES



Appropriated Operational Expenses

Expenditures	Current Month: February 2016			Year-to-Date			SFY2016	SFY2017	2015-17
	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Budget	Budget
<b>Operations - Consumer Support</b>									
Call Center	\$ 1,747,807	\$ 944,158	\$ (803,649)	\$ 7,857,398	\$ 8,129,571	\$ 272,173	\$ 10,411,873	\$ 11,393,853	\$ 21,805,726
Postage & Printing	\$ 290,829	\$ 178,568	\$ (112,261)	\$ 2,578,765	\$ 2,010,222	\$ (568,543)	\$ 1,751,858	\$ 2,563,306	\$ 4,315,164
Document Imaging	\$ 30,198	\$ 39,455	\$ 9,257	\$ 538,101	\$ 482,884	\$ (55,217)	\$ 640,704	\$ 590,494	\$ 1,231,198
Other (translation services, temp staff)	\$ 649	\$ 2,857	\$ 2,208	\$ 26,407	\$ 31,472	\$ 5,065	\$ 80,000	\$ 115,896	\$ 195,896
<b>Total</b>	<b>\$ 2,069,483</b>	<b>\$ 1,165,038</b>	<b>\$ (904,445)</b>	<b>\$ 11,000,671</b>	<b>\$ 10,654,149</b>	<b>\$ (346,522)</b>	<b>\$ 12,884,435</b>	<b>\$ 14,663,549</b>	<b>\$ 27,547,984</b>
<b>IT Maintenance &amp; Operations</b>									
Health Plan Management - eHealth	\$ 104,208	\$ -	\$ (104,208)	\$ 281,416	\$ 627,120	\$ 345,704	\$ 836,160	\$ 836,160	\$ 1,672,320
HealthPlanFinder M&O - Deloitte	\$ 665,560	\$ 594,522	\$ (71,038)	\$ 7,989,757	\$ 4,756,176	\$ (3,233,581)	\$ 7,134,264	\$ 7,134,264	\$ 14,268,528
Licenses Fees and Software	\$ 522,354	\$ 122,693	\$ (399,661)	\$ 2,089,130	\$ 1,897,485	\$ (191,645)	\$ 2,693,570	\$ 2,693,570	\$ 5,387,141
Eligibility System - DSHS	\$ 609,792	\$ -	\$ (609,792)	\$ 323,727	\$ 975,000	\$ 651,273	\$ 1,300,000	\$ 1,300,000	\$ 2,600,000
DDI Deloitte	\$ 177,242	\$ 804,833		\$ 2,628,429	\$ 1,609,667		\$ 4,901,000	\$ 4,494,284	
Contractors and Consultants-Staffing	\$ 222,387	\$ -	\$ (222,387)	\$ 1,404,723	\$ 131,526	\$ (1,273,197)	\$ 175,369	\$ 175,369	\$ 350,738
<b>Total</b>	<b>\$ 2,301,543</b>	<b>\$ 1,522,048</b>	<b>\$ (1,407,086)</b>	<b>\$ 14,717,181</b>	<b>9,996,973</b>	<b>\$ (3,701,446)</b>	<b>\$ 17,040,363</b>	<b>\$ 16,633,647</b>	<b>\$ 24,278,726</b>
<b>Outreach/Education</b>									
Marketing & Outreach	\$ 372,300	\$ 175,000	\$ (197,300)	\$ 938,972	\$ 1,325,000	\$ 386,028	\$ 1,525,000	\$ 1,500,000	\$ 3,025,000
IPA/Navigators	\$ 311,266	\$ 239,750	\$ (71,516)	\$ 1,844,370	\$ 1,918,000	\$ 73,630	\$ 3,103,000	\$ 3,280,000	\$ 6,383,000
<b>Total</b>	<b>\$ 683,566</b>	<b>\$ 414,750</b>	<b>\$ (268,816)</b>	<b>\$ 2,783,342</b>	<b>\$ 3,243,000</b>	<b>\$ 459,658</b>	<b>\$ 4,628,000</b>	<b>\$ 4,780,000</b>	<b>\$ 9,408,000</b>
<b>Grand Total</b>	<b>\$ 5,054,592</b>	<b>\$ 3,101,837</b>	<b>\$ (2,580,347)</b>	<b>\$ 28,501,195</b>	<b>\$ 23,894,122</b>	<b>\$ (4,607,072)</b>	<b>\$ 34,552,798</b>	<b>\$ 36,077,196</b>	<b>\$ 70,629,994</b>

The fund source reclassification exercise shifted expenditures from the non-appropriated (federal grants) to appropriated budget (Medicaid and Health Benefit Exchange Account). The largest impacts are in IT and Operations. For example, Healthplanfinder M&O, increased in not only the monthly amount, but the year-to-date. Invoicing from vendor Deloitte, which comprises the total amount for Healthplanfinder M&O, are being researched to confirm that all expenditures were appropriately applied to the correct fund source.

EXPENSES



**Appropriated Professional Service Expenses**

Expenditures	Current Month: February 2016			Year-to-Date			SFY2016	SFY2017	2015-17
	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Budget	Budget
<b>Consulting &amp; Professional Service</b>									
Actuarial	\$ -	\$ 27,500	\$ 27,500	\$ 1,245	\$ 56,885	\$ 55,640	\$ 110,000	\$ 110,000	\$ 220,000
Appeals/Legal Consult	\$ (1,830)	\$ 9,471	\$ 11,301	\$ 45,709	\$ 55,180	\$ 9,471	\$ 83,592	\$ 83,592	\$ 167,184
Financial Consulting & Audits	\$ 145,876	\$ 135,121	\$ (10,755)	\$ 706,427	\$ 1,162,443	\$ 456,016	\$ 1,259,694	\$ 481,451	\$ 1,741,145
Other Consulting	\$ 47,437	\$ 136,125	\$ 88,688	\$ 114,125	\$ 1,089,000	\$ 974,875	\$ 621,500	\$ 1,280,240	\$ 1,901,740
Temp Staff	\$ 28,618	\$ -	\$ (28,618)	\$ 106,296	\$ -	\$ (106,296)	\$ -		
<b>Grand Total</b>	<b>\$ 220,101</b>	<b>\$ 308,217</b>	<b>\$ 88,116</b>	<b>\$ 973,802</b>	<b>\$ 2,363,508</b>	<b>\$ 1,389,707</b>	<b>\$ 2,074,786</b>	<b>\$ 1,955,283</b>	<b>\$ 4,030,069</b>

Temp Staff, as a budget category, was included in the February budget to help department managers track total staffing related costs. There was no budget anticipated for this expenditure so it will show as a cost only. The salary variance may be used to cover these expenditures.



EXPENSES



Appropriated Budget

Expenditures	Current Month: February 2016			Year-to-Date			SFY2016	SFY2017	2015-17
	Actual	Budget	Variance	Actual	Budget	Variance	ReBudget	Budget	Budget
<b>FTE - Appropriated</b>	<b>125.0</b>	<b>125.0</b>	<b>-</b>	<b>125.0</b>	<b>125.0</b>	<b>-</b>	<b>125.0</b>	<b>125.0</b>	<b>125.0</b>
Salaries	\$ 820,993	\$ 842,967	\$ 21,974	\$ 6,311,984	\$ 7,132,115	\$ 820,132	\$ 9,863,836	\$ 10,073,762	\$ 19,937,598
Benefits	\$ 260,459	\$ 261,018	\$ 559	\$ 1,974,432	\$ 2,228,561	\$ 254,129	\$ 3,800,661	\$ 3,800,661	\$ 7,601,322
<b>Administrative</b>	<b>\$ 141,120</b>	<b>\$ 245,658</b>	<b>\$ 104,538</b>	<b>\$ 1,432,958</b>	<b>\$ 1,755,227</b>	<b>\$ 322,269</b>	<b>\$ 3,429,055</b>	<b>\$ 3,216,796</b>	<b>\$ 6,645,851</b>
General & Administrative	\$ 49,680	\$ 137,870	\$ 88,189	\$ 680,858	\$ 892,923	\$ 212,065	\$ 2,135,592	\$ 1,938,343	\$ 4,073,935
Facility & Related	\$ 91,439	\$ 107,788	\$ 16,349	\$ 752,100	\$ 862,304	\$ 110,204	\$ 1,293,463	\$ 1,278,453	\$ 2,571,916
<b>Operational</b>	<b>\$ 5,054,592</b>	<b>\$ 3,101,837</b>	<b>\$ (1,952,755)</b>	<b>\$ 28,501,195</b>	<b>\$ 23,894,122</b>	<b>\$ (4,607,072)</b>	<b>\$ 34,552,798</b>	<b>\$ 35,901,827</b>	<b>\$ 70,454,625</b>
Call Center	\$ 1,747,807	\$ 944,158	\$ (803,649)	\$ 7,857,398	\$ 8,129,571	\$ 272,173	\$ 10,411,873	\$ 11,393,853	\$ 21,805,726
Printing & Postage	\$ 290,829	\$ 178,568	\$ (112,261)	\$ 2,578,765	\$ 2,010,222	\$ (568,543)	\$ 1,751,858	\$ 2,563,306	\$ 4,315,164
Translation	\$ 649	\$ 2,857	\$ 2,208	\$ 26,407	\$ 31,472	\$ 5,065	\$ 80,000	\$ 115,896	\$ 195,896
Marketing & Outreach	\$ 372,300	\$ 175,000	\$ (197,300)	\$ 938,972	\$ 1,325,000	\$ 386,028	\$ 1,525,000	\$ 1,500,000	\$ 3,025,000
Document Imaging	\$ 30,198	\$ 39,455	\$ 9,257	\$ 538,101	\$ 482,884	\$ (55,217)	\$ 640,704	\$ 590,494	\$ 1,231,198
IPA/Navigators	\$ 311,266	\$ 239,750	\$ (71,516)	\$ 1,844,370	\$ 1,918,000	\$ 73,630	\$ 3,103,000	\$ 3,280,000	\$ 6,383,000
HealthPlanFinder M&O - Deloitte	\$ 665,560	\$ 594,522	\$ (71,038)	\$ 7,989,757	\$ 4,756,176	\$ (3,233,581)	\$ 7,134,264	\$ 7,134,264	\$ 14,268,528
Licenses Fees and Software	\$ 522,354	\$ 122,693	\$ (399,661)	\$ 2,089,130	\$ 1,897,485	\$ (191,645)	\$ 2,693,570	\$ 2,693,570	\$ 5,387,141
Eligibility System - DSHS	\$ 609,792	\$ -	\$ (609,792)	\$ 323,727	\$ 975,000	\$ 651,273	\$ 1,300,000	\$ 1,300,000	\$ 2,600,000
Health Plan Management - eHealth	\$ 104,208	\$ -	\$ (104,208)	\$ 281,416	\$ 627,120	\$ 345,704	\$ 836,160	\$ 836,160	\$ 1,672,320
DDI Deloitte	\$ 177,242	\$ 804,833	\$ 627,591	\$ 2,628,429	\$ 1,609,667	\$ (1,018,762)	\$ 4,901,000	\$ 4,494,284	\$ 9,395,284
Contractors and Consultants-Staffing	\$ 222,387	\$ -	\$ (222,387)	\$ 1,404,723	\$ 131,526	\$ (1,273,197)	\$ 175,369	\$ -	\$ 175,369
<b>Professional Services</b>	<b>\$ 220,101</b>	<b>\$ 308,217</b>	<b>\$ 88,116</b>	<b>\$ 973,802</b>	<b>\$ 2,363,508</b>	<b>\$ 1,389,707</b>	<b>\$ 2,138,019</b>	<b>\$ 2,016,929</b>	<b>\$ 4,154,948</b>
Actuarial	\$ -	\$ 27,500	\$ 27,500	\$ 1,245	\$ 56,885	\$ 55,640	\$ 110,000	\$ 110,000	\$ 220,000
Financial Consulting & Audits	\$ 145,876	\$ 135,121	\$ (10,755)	\$ 706,427	\$ 1,162,443	\$ 456,016	\$ 1,322,927	\$ 481,451	\$ 1,804,378
Legal/Administrative Hearings	\$ (1,830)	\$ 9,471	\$ 11,301	\$ 45,709	\$ 55,180	\$ 9,471	\$ 83,592	\$ 145,238	\$ 228,830
Other Consulting	\$ 47,437	\$ 136,125	\$ 88,688	\$ 114,125	\$ 1,089,000	\$ 974,875	\$ 621,500	\$ 1,280,240	\$ 1,901,740
Temp Staff	\$ 28,618	\$ -	\$ (28,618)	\$ 106,296	\$ -	\$ (106,296)	\$ -	\$ -	\$ -
Additional savings									
<b>Total Expenditures</b>	<b>\$ 6,497,265</b>	<b>\$ 4,759,696</b>	<b>\$ (1,737,569)</b>	<b>\$ 39,194,370</b>	<b>\$ 37,373,534</b>	<b>\$ (1,820,836)</b>	<b>\$ 55,333,413</b>	<b>\$ 54,676,039</b>	<b>\$ 110,009,452</b>

The Exchange has begun the first stage of fund source reconciliation, as part of the work being completed to implement the new financial system. The fund source reconciliation identified expenditures from July through February that were categorized as non-appropriated funds. This correction increased monthly and year-to-date actuals so that the Exchange must identify possible budget solutions to remain in alignment with our appropriated annual budget. Expenditure reductions along with fiscal year 2015 accrual corrections are under consideration.

## EXPENSES



### Grant Expenditures Total

Department	July	August	September	October	November	December	January	February	Grand Total	Budget Total
Operations	\$ 794,206	\$ 1,263,642	\$ 702,955	\$ 980,744	\$ 374,737	\$ (27,055)	\$ (344,714)	\$ (349,713)	\$ 3,394,801	\$ 3,145,842
Policy	\$ 1,638	\$ 171,043	\$ 55,185	\$ 77,647	\$ 20,031	\$ -	\$ -	\$ -	\$ 325,544	\$ 227,865
Communications	\$ 113,305	\$ 190,207	\$ 121,765	\$ 234,201	\$ 120,154	\$ 110,136	\$ (24,279)	\$ (16,712)	\$ 848,776	\$ 404,215
Info Tech	\$ 2,082,198	\$ 4,310,284	\$ (648,482)	\$ 1,503,564	\$ 390,986	\$ 41,160	\$ 1,560,557	\$ 75,329	\$ 9,315,595	\$ 22,502,000
Legal	\$ 4,264	\$ 1,950	\$ 7,202	\$ (3,029)	\$ 2,931	\$ 3,397	\$ (1,740)	\$ -	\$ 14,975	\$ 100,000
Finance	\$ 238,587	\$ 252,215	\$ 175,180	\$ (161,177)	\$ 103,706	\$ 32,628	\$ 15,359	\$ 13,582	\$ 670,081	\$ 2,450,000
Executive	\$ 47,110	\$ 82,795	\$ 89,560	\$ 63,153	\$ 91,451	\$ 4,176	\$ 95,433	\$ 65,051	\$ 538,729	\$ 420,785
<b>Total Spend</b>	<b>\$ 3,281,308</b>	<b>\$ 6,272,135</b>	<b>\$ 503,366</b>	<b>\$ 2,695,103</b>	<b>\$ 1,103,996</b>	<b>\$ 164,441</b>	<b>\$ 1,300,616</b>	<b>\$ (212,464)</b>	<b>\$ 15,108,502</b>	<b>\$ 29,250,707</b>

Grant budgets continue to be realigned. The negative monthly amounts reflect shifting expenditures from the grant budget to the appropriated budget based on the fund source reclassification.



## EXPENSES



### Total funds expenditure v. Total funds budget

Department	July	August	September	October	November	December	January	February	Grand Total	SFY 16 Budget
<b>Operations</b>	\$ 1,720,498	\$ 1,539,529	\$ 2,265,817	\$ 2,544,424	\$ 2,230,662	\$ 2,496,534	\$ 2,695,494	\$ 2,223,064	\$ 17,716,021	\$ 19,744,313
<b>Policy</b>	\$ 103,551	\$ 260,369	\$ 150,528	\$ 180,521	\$ 111,810	\$ 99,177	\$ 98,403	\$ 94,178	\$ 1,098,537	\$ 1,708,254
<b>Communications &amp; Outre</b>	\$ 500,714	\$ 460,329	\$ 626,832	\$ 611,432	\$ 380,667	\$ 938,619	\$ 423,257	\$ 810,601	\$ 4,752,452	\$ 6,564,724
<b>Information Technology</b>	\$ 3,557,734	\$ 5,986,289	\$ 1,466,862	\$ 3,315,979	\$ 3,299,988	\$ 2,208,867	\$ 2,948,947	\$ 2,488,882	\$ 25,273,548	\$ 43,760,216
<b>Legal &amp; HR</b>	\$ 97,244	\$ 75,712	\$ 102,631	\$ 69,272	\$ 75,048	\$ 72,744	\$ 81,123	\$ 70,609	\$ 644,383	\$ 984,218
<b>Finance &amp; Administration</b>	\$ 549,986	\$ 589,798	\$ 486,334	\$ 363,132	\$ 290,666	\$ 343,323	\$ 493,854	\$ 411,263	\$ 3,528,357	\$ 9,059,116
<b>Executive/PMO</b>	\$ 142,045	\$ 177,085	\$ 187,622	\$ 161,345	\$ 173,511	\$ 103,510	\$ 164,079	\$ 180,671	\$ 1,289,868	\$ 1,698,532
<b>Total Spend</b>	\$ 6,671,771	\$ 9,089,112	\$ 5,286,626	\$ 7,246,105	\$ 6,562,353	\$ 6,262,774	\$ 6,905,158	\$ 6,279,268	\$ 54,303,166	\$ 83,519,373

This demonstrates the total expenditures for the HBE, by department as compared to the total annual budget. This includes both appropriated and non-appropriated fund sources.

## CONTRACTS

<b>Contract #</b>	<b>Company</b>	<b>Type</b>	<b>start</b>	<b>end</b>	<b>Contract Owner</b>	<b>Description</b>	<b>Additional Monies</b>	<b>Total contract value</b>	<b>Changes Through February 2016</b>
HBE-163	Altriva	IT	8/7/14	12/31/16	Vincent Barailler	CRM development and support	\$14,060	\$70,750	New SOW and additional \$14,060
HBE-167	Atmosera	IT	12/29/14	2/29/16	Vincent Barailler	1 <sup>st</sup> level response/triage services in support of Oracle environment		\$145,000	Terminate contract
HBE-171	TEK Systems	IT	1/1/15	12/31/16	Vincent Barailler	Optional use contract for technical staffing		\$4,000,000	Three work orders for IT infrastructure support (2 extensions and 2 new additions)
HBE-180	Integrated Solutions Group, LLC (ISG)	Consulting	9/24/15	5/31/16	Pam MacEwan	Consulting services		\$625,360	Amendment to change name from IRM to ISG and to add staff member
HBE-195	Pierce County Security	Service Agreement	12/12/13		Carole Holland	Building security staff		~\$7200/month	Terminate contract
HBE-214	Oracle	IT			Vincent Barailler	Support for servers and software license update	\$12,579		New Oracle Linux MLA and Associated order

STAFFING

HBE Staffing

Department	January 2016			February 2016		
	FTE (bodies)	Contractor	TOTAL	FTE (bodies)	Contractor	TOTAL
<b>Regular Employees</b>						
Executive/PMO	6	2	<b>8</b>	6	2	<b>8</b>
Policy	10	0	<b>10</b>	10	0	<b>10</b>
Legal	8	0	<b>8</b>	8	0	<b>8</b>
Communications	17	0	<b>17</b>	17	0	<b>17</b>
Finance & Administration	18	2	<b>20</b>	18	2	<b>20</b>
Operations	31	6	<b>37</b>	28	6	<b>34</b>
IT	27	22	<b>49</b>	27	20	<b>47</b>
<b>SUBTOTAL</b>	<b>117</b>	<b>32</b>	<b>149</b>	<b>114</b>	<b>30</b>	<b>144</b>
<b>Temporary &amp; Project Employees</b>						
Finance	1			1		
Invoices						
Eligibility	4			3		
Outreach						
Enrollment						
Reconciliation						
Level 2 Triage						
Carrier Support	16			9		
Post Validation/Data Analyst	4			3		
<b>SUBTOTAL</b>	<b>25</b>			<b>16</b>		
<b>TOTAL</b>	<b>142</b>	<b>32</b>	<b>174</b>	<b>130</b>	<b>30</b>	<b>160</b>